District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV State:

NC OK TN VA WV

TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only

Product Name: DC AHI SG HMO 2019 Project Name/Number: 2019 Exchange - Aetna/HMO

Filing at a Glance

Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA WV Company:

**Product Name:** DC AHI SG HMO 2019 State: District of Columbia

TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)

HOrg02G.004F Small Group Only - HMO Sub-TOI:

Filing Type: Rate

Date Submitted: 06/01/2018

SERFF Tr Num: AETN-131520634 **SERFF Status:** Submitted to State

State Tr Num:

State Status:

Co Tr Num: DCAHISG2019

Implementation 01/01/2019

Date Requested:

Author(s): Regis Murayi, Amy Ovuka, Diane Anderson, Joanna Kluza, Kyle Richardson, Elizabeth

Mangan

Reviewer(s):

Disposition Date: **Disposition Status:** Implementation Date:

State Filing Description:

State: District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV

NC OK TN VA WV

TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only

Product Name: DC AHI SG HMO 2019 Project Name/Number: 2019 Exchange - Aetna/HMO

General Information

Project Name: 2019 Exchange - Aetna Status of Filing in Domicile: Project Number: HMO Date Approved in Domicile: **Domicile Status Comments:** Requested Filing Mode: Review & Approval

Explanation for Combination/Other: Market Type: Group

Submission Type: New Submission Group Market Size: Small Overall Rate Impact: 18.84% Group Market Type: Employer

Filing Status Changed: 06/01/2018

State Status Changed: Deemer Date:

Created By: Kyle Richardson Submitted By: Kyle Richardson

Corresponding Filing Tracking Number:

PPACA: Non-Grandfathered Immed Mkt Reforms

PPACA Notes: null

Includes forms for products to be offered to Small Groups on **Exchange Intentions:** 

the DC Health Benefits Exchange.

Filing Description:

Aetna Health, Inc. 1Q19 Small Group HMO rate filing for DC.

The corresponding forms filing was submitted separately. The SERFF ID Number is AETN-131370485.

In addition, please note that the corresponding HIOS Submission ID is 73987-1229872121631533090.

# Company and Contact

**Filing Contact Information** 

Regis Murayi, Actuarial Consultant MurayiR@aetna.com 151 Farmington Ave 860-273-8566 [Phone]

Hartford, CT 06156

**Filing Company Information** 

Aetna Health Inc. PA AZ DC DE CoCode: 95109 State of Domicile: IN KY MA MD NV NC OK TN VA Pennsylvania Group Code: 1 WV Group Name: Company Type: State ID Number: FEIN Number: 23-2169745

1425 Union Meeting Road

Blue Bell, PA 19422

(999) 999-9999 ext. [Phone]

# **Filing Fees**

No Fee Required? Retaliatory? No

Fee Explanation:

State: District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA

WV

TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only - HMO

Product Name:DC AHI SG HMO 2019Project Name/Number:2019 Exchange - Aetna/HMO

# **Rate Information**

Rate data applies to filing.

Filing Method: Review & Approval

Rate Change Type: Increase
Overall Percentage of Last Rate Revision: 9.380%
Effective Date of Last Rate Revision: 01/01/2018

Filing Method of Last Filing: Review & Approval
SERFF Tracking Number of Last Filing: AETN-131001834

# **Company Rate Information**

Company Name:	Company Rate Change:	Overall % Indicated Change:	Overall % Rate Impact:	Written Premium Change for this Program:	Number of Policy Holders Affected for this Program:	Premium for	Maximum % Change (where req'd):	Minimum % Change (where req'd):
Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA WV		18.730%	18.730%	\$-362,387	183	\$643,740	23.424%	12.816%

State: District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV

NC OK TN VA WV

TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only

НМО

**Product Name:** DC AHI SG HMO 2019 **Project Name/Number:** 2019 Exchange - Aetna/HMO

Rate Review Detail

**COMPANY:** 

Company Name: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA WV

HHS Issuer Id: 73987

**PRODUCTS:** 

Product Name	HIOS Product ID	HIOS Submission ID	Number of Covered Lives
DC AHI SG HMO 2019	73987DC004	73987- 945776385555740674	

Trend Factors:

FORMS:

New Policy Forms: HI SG-SOB-14041820 03-HIX, HI SG-SOB-14041821 03-HIX, HI SG-SOB-14041824

03-HIX, HI SG-SOB-14041823 03-HIX, HI SG-SOB-14041825 03-HIX, HI SG-SOB-

14041822 03-HIX, HI SG-SOB-14041826 03-HIX, HI SG HGrpAg 03

Affected Forms:

Other Affected Forms:

### **REQUESTED RATE CHANGE INFORMATION:**

Change Period: Quarterly
Member Months: 1,239
Benefit Change: None

Percent Change Requested: Min: 12.816 Max: 23.424 Avg: 18.73

**PRIOR RATE:** 

Total Earned Premium: 1,006,127.00
Total Incurred Claims: 760,297.00

Annual \$: Min: 328.53 Max: 517.51 Avg: 456.92

**REQUESTED RATE:** 

Projected Earned Premium: 643,740.00 Projected Incurred Claims: 430,691.00

Annual \$: Min: 354.17 Max: 604.19 Avg: 542.50

State: District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA

WV

TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only - HMO

Product Name:DC AHI SG HMO 2019Project Name/Number:2019 Exchange - Aetna/HMO

# Rate/Rule Schedule

Item No.	Schedule Item Status	Document Name	Affected Form Numbers (Separated with commas)	Rate Action	Rate Action Information	Attachments
1		DC AHI SG HMO 2019	HI SG-SOB-14041820 03-HIX, HI SG-SOB-14041821 03-HIX, HI SG-SOB-14041824 03-HIX, HI SG-SOB-14041823 03-HIX, HI SG-SOB-14041825 03-HIX, HI SG-SOB-14041822 03-HIX, HI SG-SOB-14041826 03-HIX, HI SG HGrpAg 03		Previous State Filing Number: AETN-130533832 Percent Rate Change Request: 18.84	DC_SG_73987_Rates _ON_1Q2019_v1.pdf, DC_SG_73987_Rates _ON_2Q2019_v1.pdf, DC_SG_73987_Rates _ON_3Q2019_v1.pdf, DC_SG_73987_Rates _ON_4Q2019_v1.pdf, DC_SG_73987_Rates _ON_1Q2019_v1.xlsm,

State: District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA

NV

TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only - HMO

Product Name:DC AHI SG HMO 2019Project Name/Number:2019 Exchange - Aetna/HMO

Attachment DC\_SG\_73987\_Rates\_ON\_1Q2019\_v1.xlsm is not a PDF document and cannot be reproduced here.

119 Rates Table Template v8.1	All fields with an asseriak (*) are requi Il you are in a community rating state,	red. To validate press: Validate button or Cr select Family-Tier Rates under Rating Mr	of + Shift + J. To Snakes, press Finalize to shod and fill in all columns.	ation or Call + Strift + F.	
HICCS beaver ID*	If you are not in a community rating as If Tobacco is Tobacco UserNon-Tob To add a new sheet press the Add St	nes, select Age-Based Ross under Rading scoo User, you must give a rate for Tobec seet button, or Ctrl + Shift + H. All plans mu	Method and provide an individual Rate for the little and Non-Tobacco Little. or have the same dates on a sheet.	or every age band.	
HICE Issuer ID* Federal TIN* Fase Effective Date*  Date Everywise Fase*	23-2169745 04/01/2019 03/34/2016				
Rating Method*	Ans. Second Dates				
Plan ID*	Rating Area ID*	Tobacco*	Apr	Individual Rate*	Individual Tobacco Rate*
Required Enter the 14 sharader/Flan.ID	Required Salani the Kaling Area ID	Required  Extensis Talanss use of subscriber is used to determine if a person in eligible for a rate from a plan.	Required  Extensive age of a subscalar alighte for the sale	Required: Enter the rate of an individual Non-Talasson on his Prelimenue ennalise on a plan	Required: Enter the rate of an individual indicases enrollee on a plan
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1		914 15	256.65 256.65 256.65	355.6 356.6 356.6
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	17 18 19	356.65 356.65 356.65	356.6 356.6 356.6
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20 21 22	306.65 396.45 396.45	300.4 300.4 300.4
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	21 24 25	306.45 306.45 306.45	36. 36. 36.
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	25 27 28	396.45 396.45 405.72	36. 36. 46.
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	29 30 31	414.45 424.81 435.72	414. 424. 425.
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	22 23 24	46.53 48.90 46.80	46. 46.
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	35 36 37 38	477.71 405.61 409.52	477 400 400
73967DC0040017 73967DC0040017 73967DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	38 22 42	505.52 511.52 531.70	505. 511. 531.
73967DC0040017 73967DC0040017 73967DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	41 42 43	502.42 574.23 596.59	502 574 596
7387DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	44 45 46	544.03 669.12	644. 644.
73867DC0040017 73967DC0040017 73967DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	47 48 49	722.56 750.92	722. 750.
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	90 91 92	810.90 810.90 842.53	810. 810.
73887DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	53 54 55	909.01 945.06	900 945 945
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	57 57	1020.31 1000.12	1020 1060
7387DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	59 60 61	1101.56 1144.65 1188.82	1101. 1144. 1100.
7387DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	62 63 64 and own	1100.02 1100.02 1100.02	1100. 1100. 1100.
The content of the	Rating Area 1 Rating Area 1 Rating Area 1		0-14 45 16	370.57 370.57	370. 370. 370.
79867DC0040021 73867DC0040021 73867DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	17 18 19	370.57 370.57 370.57	370. 370. 370.
7387DC0040021 73887DC0040021 73887DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	20 21 22	370.57 411.93 411.93 411.93	411.
7387DC0040021 73887DC0040021 73887DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	22 23 24 25	411.93 411.93 411.93 411.93	411. 411. 411. 411.
7387DC0040021 738FDC0040021 738FDC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	25 27 28	411.93 411.93 421.56	411. 411. 421.
7387DC0040021 738FDC0040021 738FDC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	29 30 31	400.63 441.40 452.73	450 461 452
7387DC0040021 73887DC0040021 73887DC0040021	Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	32 33 34 35	462.93 473.69 485.02	402 473. 485.
7387DC0040021 7387DC0040021 7387DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	35 36 37	496.36 507.69 519.02	696, 507, 519,
73867DC0040021 73867DC0040021 73867DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	38 32 43	525.25 531.49 552.45	525. 531. 502.
7387DC0040021 73887DC0040021 73887DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	41 42 41	573.98 596.65 619.88	573 536 619 644
73867DC0040021 73867DC0040021 73867DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	44 45 46	644.24 669.18 695.24	60. 600.
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	46 47 48 49	722.44 750.77 780.23	722. 750. 780.
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	50 51 52	810.83 842.56 875.42	842. 875.
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	53 54 55	909.42 945.12 981.95	909. 945. 981.
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	56 57 58	1020.48 1060.14 1101.50	1020 1060 1101
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	59 60 61 62	1144.57 1189.33 1235.23	1144. 1189. 1235.
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	62 63 64 and over	1226.23 1226.23 1226.23	1235. 1235. 1236.
73907DC0040029 73907DC0040029 73907DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	5 M 15 16	302.29 302.29 302.29	302 302 302
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	17 18 19	302.29 302.29 302.29	302 302 302 302
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20 21 22	302.29 336.04 336.04	302. 336. 336.
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	21 24 25	336.04 336.04 336.04	38. 38. 38.
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	26 27 28	336.04 336.04 343.89	3%. 3%. 36.
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	29 30 21	351.29 360.07 369.32	360. 360.
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	32 33 34	377.64 386.42 365.66	377. 386. 325. 404.
7387DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	35 36 37	404.91 414.15 423.40	404. 414. 423.
7387DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	35 32 40	433.57 433.57 450.67	433 433 450
73987DC0040039 73987DC0040039 73987DC0040039	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	41 42 43	406.72 505.67	465. 605. 505.
73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	44 45 46 47	545.89 567.13	545. 567.
73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	40 40 40 50	612.45 636.48	589. 612. 636.
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	51 52	687.33 714.14	687. 714.
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	51 54 55	770.99 801.03	770. 801.
73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	96 57 58	864.82 808.56	864 898
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	59 60 61	970.21 1007.65	933 970 1007
7387DC0040029 73887DC0040029 73887DC0040029	Rating Area 1 Rating Area 1 Rating Area 1		62 63 64 and one	1007.65 1007.65	1007. 1007. 1007.
7387DC0040046 73807DC0040046 73807DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	0-14 15 16	374.83 374.83 374.83	374. 374. 374. 374.
7387DC0040046 7387DC0040046 73887DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	17 18 19	374.83 374.83 374.83	374. 374. 374.
7387DC0040046 7387DC0040046 73887DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20 21 22	374.83 416.67 416.67	374. 416. 416.
7387DC0040046 7387DC0040046 73887DC0040046	Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	21 24 25	416.67 416.67 416.67	416. 416.
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	25 27 28	416.67 416.67 426.42	416. 416. 426.
7387DC0040046 7387DC0040046 73887DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	29 30 31	435.59 446.45 457.94	425 445 457
72887DC0040046 72887DC0040046 72887DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	32 33 34 35	468.26 479.15 490.61 502.07	466. 479. 490. 500.
7 MINTONOS A PROPERTY OF THE P	Section 2011 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Column	35 36 37	502.07 513.54 525.00 531.30	513. 525. 531.
7387DC0040046 7387DC0040046 7387DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	38 32 40	537.41 558.41 580.59	507 537 528 580 603
7387DC0340046 7387DC0340046 7387DC0340046	Rating Area 1 Rating Area 1 Rating Area 4	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	41 42 43 44	600.52 600.52 627.02 651.66	603. 627.
7387DC0340046 73887DC0340046 73887DC0340046	Rating Area 1 Rating Area 1 Rating Area 4	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	44 45 46 47	651.66 676.88 703.25	651 676 703 730
73887DC0040046 73887DC0040046 73887DC0040046 73887DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	47 48 49 50	730.76 759.41 769.22 820.17	759. 759. 789. 820.
7387DC0040046 7387DC0040046 7387DC0040045	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	9 9	852.26 885.50 919.80	852 885 919
7387DC0040046 7387DC0040046 7387DC0040045	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	34	956.00 980.25 903.77	956 960 1010
7387DC0040046 7387DC0040046 7387DC0040045	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	57 58	1072.35 1114.19 1157.75	1072. 1114. 1407
7387DC0040046 7387DC0040046 7387DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	59 60 61 62	1203.02 1249.45	1203. 1249.
73867DC0040046 73867DC0040046 73867DC0040046	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	62 63 64 and over	1249.45 1249.45 1249.45	1249. 1249. 1249.
73987DC0040056 73987DC0040056	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	0.14	223.74 223.74	223.
73987DC0040056 73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User		223.74 223.74	223. 223.
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		223.74	223.
739870C0040096		Tobacco User/Non-Tobacco User	- 4	223.74 223.74	223.
72887DC0040056 72887DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20	248.71	248.
73987DC0040056		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	2	248.71 248.71	246. 246.
	Rating Area 1	Tobacco User/Non-Tobacco User	23	246.71	246.
73887DC0040056 73887DC0040056		Tobacco User/Non-Tobacco User	- *	248.71 248.71	246. 246.
73987DC0040056 73987DC0040056				246.71	246.
73987DC0040056 73987DC0040056 73987DC0040056 73987DC0040056	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	27		
72887D-0040056 72887D-0040056 72887D-0040056 72887D-0040056 72887D-0040056	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20	254.53	
7380TC0040056 7380TC0040056 7380TC0040056 7380TC0040056 7380TC0040056 7380TC0040056 7380TC0040056 7380TC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	28 29 20 20	254.53 260.00 266.50	254. 260. 266.
73870C0040056 73870C0040056 738870C0040056 738870C0040056 738870C0040056 738870C0040056 738870C0040056	Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20 20 20 30 31	254.53 260.00 265.50 273.34 279.50	260. 266. 273.
7388TOC004X08.	Rating Area 1	Tobacco User Non-Tobacco User	22 22 23 24 24 27	294.53 200.00 206.50 273.34 279.50 286.00	260. 266. 273. 279.
7388TDC004XXXX 7388TDC004XXX 7388TDC004XXX 7388TDC004XXX 7388TDC004XXX 7388TDC004XXX 7388TDC004XXX 7388TDC004XXX 7388TDC004XXX 7388TDC004XXX 7388TDC004XX 738	Rating Area 1	Tobacco UserNon-Tobacco User	22 28 22 20 21 21 33	254.53 260.00 265.50 273.34 279.50	260.

March   Marc					
Mill					317.13 320.90
PRESSORE   Sept   Press	73987DC0040056 Rating Area 1	Tobacco User/Non-Tobacco User	40	333.55	333.95
Minima	73987DC0040056 Rating Area 1	Tobacco User/Non-Tobacco User	41	360.24	360.24
Mathematical   Mayor					374.26 388.97
PRINCESSON   Prince					404.03
PROCESSOR   Margins	73987DC0040056 Rating Area 1	Tobacco User/Non-Tobacco User	47	436.19	436.19
PRODUCED   Mayor		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			453.29 471.08
PRODUCED   Mayber		Tobacco User/Non-Tobacco User Tobacco I lear/Non-Tobacco I lear			489.55 508.71
PRODUCED   Region	73987DC0040056 Rating Area 1		K1	528.55	528.55
PRODUCTION   Margins   Margins and Margins		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			549.08 570.63
PROCESSED   Margins			- 55		592.87 616.13
PRESCRIPTION   Pres	73987DC0040056 Rating Area 1		57	640.08	640.08
PROCESSED   Part		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 58	691.05	691.05
Temporary   Margapha   Security Secur		Tobacco User/Non-Tobacco User Tobacco I lear/Non-Tobacco I lear			718.08
PRESCRIPTION   Proposed		Tobacco User/Non-Tobacco User			745.79
PRESCRIPT   Margin	73987DC0040056 Rating Area 1		63 64 and one	745.79	745.79
PRESCRIPT   Margin		Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	0.14		278.67 278.67
PRESCRIPT   Register			- 44	278.67	278.67
Temporary   March 1	73987DC0040057 Rating Area 1		- 17	278.67	278.67
TRESCUENT   Response			- 12		278.67 278.67
TRESCRIPT   Margin 14   Managin Marke State State   1		Tobacco User/Non-Tobacco User	21		309.70
Temporal Content	73987DC0040057 Rating Area 1		22 23	309.78	309.70
Temporal Content		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 24		309.70 309.70
TRESCUENCE   May Am 1	73987DC0040057 Rating Area 1		*	309.78	309.70
Temporary   Temp	73987DC0040057 Rating Area 1	Tobacco User/Nor-Tobacco User Tobacco User/Nor-Tobacco User	27	317.02	317.02
Temporary   Temp		Tobacco User Non-Tobacco User	23		323.84 331.93
Transcriptions	73987DC0040057 Rating Area 1		20	340.45	340.45
TRANSCORDER   Propriet No.     Propriet No.   Pro		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 32		346.12 396.22
TRANSCORDER   Regis plus		Tobacco User/Non-Tobacco User	- 4		364.74 373.26
TRANSCORDER   Resport to	73987DC0040057 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	×	301.79	381.79
TRESCOCKET   Persylve   Search   Learn   Search   Searc					390.31
TRANSCORDER   Response	73987DC0040057 Rating Area 1	Tobacco User/Non-Tobacco User	20	399.68	309.68 415.45
Transcriptom   Program   Season between States   2		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	40		431.54
Transcription   Transport   Transcription					448.68 466.15
TRESCOCKET   Regis for a   Trees to be for a Tree to be	73987DC0040057 Rating Area 1	Tobacco User/Non-Tobacco User	- 4		404.40
TRANSCOCKET   Resport to 1   Transcours below   See		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	45		503.23 522.83
TRANSCOCKET   Resport to			47		543.28
TRANSCORDENT Register	73987DC0040057 Rating Area 1		40	586.74	586.74
TRANSCORDER   Regis plus		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			609.75
Transcriptomer   Tran			- 0		658.33
TRANSCORDER   Response to		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	53	710.74	710.74
Transcriptomer   Tran					738.43 767.41
Transcription   Transcriptio	73987DC0040057 Rating Area 1	Tobacco User/Non-Tobacco User	57	797.24	797.24
TRANSCORDER   Regis for a   Secure		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			828.34
TRANSCORDER   Regis for a   Transcriptor   Transc		Tobacco User/Non-Tobacco User	60		894.39 928.90
TRESCORDER   Regis for a   Leave to be the finance of the   December 1   Trescorded   December 1   Trescorded   December 1   December	73987DC0040057 Rating Area 1		62	928.90	928.90
Transcription   Personal Production   Personal Design Production   Perso		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	63 64 mrt ner		928.90
Type:Cookers   Regis her	73987DC0040058 Rating Area 1	Tobacco User Non-Tobacco User	914		381.69
TRANSCOCKERS Region   Mary Service   Marco S	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		301.09	301.69
72800000000 Region		Tobacco User/Non-Tobacco User Tobacco I lear/Non-Tobacco I lear			381.69
TRESCOCKERS Region   Tree	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	19	301.09	301.69
TRANSCORDER Respoke 1   Tran	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20	424.29	381.69 424.29
TRANSCORNER Regis No.	73987DC0040058 Rating Area 1		2	424.29	424.29 424.29
7,700,000,000   Resign for 1   Research below for States of the	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	21		404.29
7,700,000,000   Resign for 1   Resear balants flates   0.40,000				424.29 424.29	434.29 434.29
TRANSCORDER Region   Program   Program   Program   Program State   Program S		Tobacco User/Non-Tobacco User	- 7		434.29 434.21
TRANSCORDERS Region   Transcriptor	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	28	40.55	40.25
TRESCOCKET Resign for   Teams taken for States of the   Col.			- 20	466.31	454.54 466.31
TRANSCORRENT Register	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	12	476.82	476.82 487.90
TRESCOURCES Religio for 1   Treas to be two States of law   CEAR   CEAR	73987DC0040058 Rating Area 1		- 11 14	409.58	499.50
TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to be the finance of the   TARECOGNOSE Respoke to   Tarecognose based to the finance of the   TARECOGNOSE Respoke to   TA			ж		511.25 522.92
Transcriptions   Transcription   Transcripti	73987DC0040058 Rating Area 1		36 27	534.59	534.59
Transcriptions   Transcription   Transcriptions   Trans		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	38	547.43	541.01 547.40
TRESCOURCES Religio for 1   Treas Date No. No. 1   Co. 1   C					569.03 591.21
TRESCRICTORS   Religio for a   Trees to better	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	41	614.55	614.25
TRESCORRESS Region   Trescorress   Trescor					638.48 663.57
73800000000 Religio de   18 mes Lander-Sanco Lander-San	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	45	689.25	689.25
TRESCORRESS Region to 1 Names Jane No. Names Jane 1 Names	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	45	744.11	716.10 744.11
TRESCOURCES Religio for 1   Treason label for 1   Section 1   Se		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			773.29 803.64
72800000000 Religio de   18 mes Landero Reliano Landero   0.0 ml	73987DC0040058 Rating Area 1		40	835.16	835.16
TRESCORNERS Region   Tresco Junior Section		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- "		807.84 901.69
TRESCRICTORS   Religio for 1   Treason Law for States			- 5		936.71 973.46
73800000000 Regio Net	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	54	1011.41	1011.41
73800000000 Region +					1051.10
73800000000 Adeq Am 1 States Use No. Talence Use 0 022.0 122	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User		1134.55	1134.25
72807DC0540008 Reing Area 1 Tobacco blane Rein Tobacco blane 62 1272.29 1277. 72807DC0540008 Reing Area 1 Tobacco blane Rein Tobacco blane 63 1272.29 1277.				1225.01	1178.91
73987DC0040058 Rating Area 1 Tobacco User Non-Tobacco User 61 1272.29 1272.		Tobacco User/Non-Tobacco User	- "		1277.29
73987CC0940056 Rating Area 1 Tobacco User Non-Tobacco User 64 and carr 54 and carr	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	63	1272.29	1272.29
	73987DC0040058 Rating Area 1	Tobacco User/Non-Tobacco User	64 moleum	1272.29	1272.29

019 Rates Table Template v8.1	All Saids with an actavisk (*) are require If you are in a community rating state, If you are not in a community rating st	red. To validate press Validate button or o select Family-Tier Rases under Rasing to see, select Ago-Stased Rases under Rasin	ist + Shift + I. To Snaba, press Finalise b ethod and fill in all columns. g Method and provide an Individual Rase :	abox or Cof + Shift + F. or every age band.	
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Ratina Method*	Ann. Sonad Dales				
Plan ID*	Rating Area ID*	Tobacco*	Age*	Individual Rate*	Individual Tobacco Rate*
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			9.14	369.21 969.21	365
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Pating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	17 17	369.21 369.21 369.21	365 365 365 365
73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1		19	369.21 369.21 369.21	365 365 365
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	21 22 23	410.42 410.42	410 410
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	24 24 25 26	410.42 410.42 410.42	410 410 410
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	27 28 29	410.42 420.02 429.05	475 425 425
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	30 31 32	439.77 451.05 461.23 471.95	40 40
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	23 24 25	483.24 494.53	47 40 49
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	36 37 38	505.82 517.12 523.33	500 510 500
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Pating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	29 40	529.54 550.42 571.88	52 55
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Patron Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	42	594.46 617.93	59 61
73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1	Tobacco Live New Tobacco Live No Tobacco Live New Tobacco	45	666.72 602.69	66
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	47 48 49	746.01 777.37	74 74 77
7387DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	51 51 52	839.47 839.21	80 83 87
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	53 54 55	906.08 941.65 978.34	90 94 97
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User		1016.73 1056.25 1007.46	101 105 109
73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	59	1140.36 1104.95 1230.69	114 115 123
73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	60	1230.69 1230.69	123 123
73917DC0040017 73917DC0040021 73917DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	64 and over 0-14	383.62 383.62	123 36 36
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	16 17 18	303.62 303.62 303.62	36 36
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	robacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	19 20 21	383.62 383.62 426.44	36 36 42
73987DC0040021 73987DC0040021 73987DC0	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	21 22 23	425.44	8
73907DC0040021 73907DC0040021 73907DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	25 25 26 27	425.44 425.44 425.44 425.44	ě
73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 4	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	27 28 29 20	436.41 46.60	6
73807DC0040021 73907DC0040021	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20 21 22	455.94 468.67 479.23	46 46
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	31 34 35	490.38 502.11 513.84	45 50 51
	Rating Area 1 Rating Area 1		26 27 31	537.30 537.76	50 50 54
73907DC0040021 73907DC0040021 73907DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	29 41	550.21 571.91 594.20	52 51 52
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	41 42 41	617.66 641.71 666.94	61 64
73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 4	Tribucco Due NoThinaco Due N	45	692.75 719.73	66 67
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	47 48 49	777.21 807.71	77
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	50 51 52	872.24 906.26	87 90
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	53 54 55	941.45 978.41 1016.53	94 97 101
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		1055.42 1097.48 1140.30	105 109 114
7387DC0040021 7387DC0040021 7387DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	59	1104.65 1231.22 1276.73	118 123 127
73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	61 62	1278.73 1278.73	127 127
73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	64 and over 0.14 15	312.94 312.94	31
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	17 17	312.94 312.94 312.94	31 31
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	19 20 21	312.94 312.94 347.87	31 31 34
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	21 22 23 24	347.87 347.87 347.87	34 34 34
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	24 25 26 27	347.47 347.47 347.47	34 34
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Pating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	28 29	365.01 363.66 377.75	36 36 17
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Pating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	21 22 22	302.32 390.94	36 39
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Pating Area 1	Tobacco UserNon-Tobacco User Tobacco UserNon-Tobacco User Tobacco UserNon-Tobacco User	34	409.60 419.17 428.74	40 41 42
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Patron Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	37 38	438.31 443.57 446.54	40 44
73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	40	466.54 484.72	46
73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	40 40 44	523.45 544.06	52 54
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	45 46 47	565,11 587,12 610.09	50 50 61
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	49 49 50	634.02 636.90 684.74	60
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	51 52 53	711.54 739.29 708.00	71 72 70
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	54 55	798.14 829.25 861.79	75 85
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Patron Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	57 58	825.28 930.21 966.58	90
73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	60	1004.38 1043.14	100
73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1		62 63 64 mil om 014	1043.14 1043.14 1043.14	104 104 104
73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Patro Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	9.14 15 16	388.04 388.04	3
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	17 16 19	385.04 385.04	3
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20 21 22	280.04 431.35 431.35	
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	23 24 25	431.35 431.35 431.35	40 40
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	26 27 28	431.35 431.35 441.44	
Transcriptor   Tran	Rating Area 1 Rating Area 1 Rating Area 1		29 30 11	450.93 462.20 474.07	42 40
73907DC0040046 73907DC0040046 73907DC0047046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	22	484.75 496.02 507.89	46 46 50
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	24 25 26	519.76 531.62 543.49	51 52 54
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	27 38 29	543.49 550.02 556.54	54 52 52
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	40 41 42	578.50 601.04 604.78	57
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	41 44 45	649.10 674.62 700.72	64 67
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	45 47 48 49	728.01 756.49 796.16	72 72 71
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	50 51	817.01 849.05 862.28 916.69	B1 B4 B8
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	9 9	916.63 920.23 989.67	91 92 92
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	2	1028.24 1068.59 1110.17	100
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	9	1153.43 1196.52 1245.40	115 115 124
73907DC0040046 73907DC0040046 73907DC0047046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	61 62	1293.46 1293.46 1293.46	125 125 125
		Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	64 and over	1293.46 231.62	125
73887DC0040056 73887DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User	- 5	231.62 231.62	20
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		231.62	20
73907DC0040056		Tobacco User/Non-Tobacco User	- 0	231.62	27
73987DC0040056 73987DC0040056		Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User		231.62 231.62	20
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User	20	257.47	20
		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 22	257.47 257.47	20
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User	22	257.47	20
73987DC0040006 73987DC0040006 73987DC0040006				257.47 257.47	2
73987DC0040056 73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User			
738/TC/0040056 738/TC/0040056 738/TC/0040056 738/TC/0040056 738/TC/0040056 738/TC/0040056	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	77	257.47	
72887DC0040056 72887DC0040056 72887DC0040056 72887DC0040056 72887DC0040056	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1		20	203.49	20
738TDC004KX06	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20 21 22 30	203.49 209.16 275.89	26 26 27
73887C004005 73887C004005 73887C004005 73887C004005 73887C004005 73887C004005 73887C004005 73887C004005 73887C004005	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	26 27 28 29 30 31	263.49 269.16 275.89 282.97	20 20 20 20 20 20 20 20 20 20 20 20 20 2
7388F0049056 7338F0049056	Rating Area 1	Tobacco User Non-Tobacco User	22 22 23 24 24 24 27 27	203.49 200.16 275.89 282.97 289.35 200.27	28 22 22 28 28 28
7388TGC064006	Rating Areas 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	22 22 23 24 24 24 25 24	203.49 209.56 275.89 282.97 289.35	25 26 26 27 28 28 29 29

March   Marc						
March   Marc			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 31		328.30 332.20
PRINCESSON   Principal   Pri			Tobacco User/Non-Tobacco User	40		345.30 358.76
PRESSURE   Prepare   Pre	73987DC0040056	Rating Area 1		41	372.93	372.93
March   Marc			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			387.45 402.67
Marcheller	73987DC0040056 73987DC0040056	Rating Area 1				418.26 434.25
Marchester   Mar			Tobacco User/Non-Tobacco User	45	451.55	451.55
PROCESSED   Margina     Name and margina   1.00	73987DC0040056 73987DC0040056	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			469.26 467.67
PRODUCTION   Programme   Pro			Tobacco User/Non-Tobacco User	- 40	506.80	506.80 526.63
PRINCES   Margare	73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		547.17	547.17
PROCESSOR   Margan			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			508.42 590.73
PROCESSED   Margina 1	73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User	55		613.75
PRESCRIPTION   Pres				55		62.6
PROCESSED   Margina	73987DC0040056 73987DC0040056	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 9		500.40 715.30
PRESCRIPTION   Pres			Tobacco User/Non-Tobacco User			740.37
			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	61		772.06 772.06
PRODUCTION   Proport   P			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 63		772.06 772.06
PRESCRIPT   Margin 1			Tobacco User/Non-Tobacco User	64 and over	208.49	208.49
PRESCRIPT   Register	73987DC0040057 73987DC0040057	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 15		200.40 200.40
PRESCRIPT   Register			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			200.49
PRESCRIPT   Register	73987DC0040057	Rating Area 1		- 12		200.49
PRODUCTOR   Region   1   Value   Selection   100   1			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20	320.69	200.49 320.69
PRESCRIPT   Register     Security   Securi	73987DC0040057 73987DC0049997	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 22		320.69 320.69
TRESCUENCE   Fine y and	73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	23	320.69	320.69
TRESCUENCE   Fine year	73987DC0040057 73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		320.69	320.69 320.69
TRESCUENCE   Fine year			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- "		320.69 320.19
TRESCUENCE Fine year   Treatment interval and many and	73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	29	335.24	335.24
TRESCUENCE   May well   Same plane   Same	739870C0040057	Rating Area 1		30	352.45	343.62 352.46
Table   Tabl	73987DC0040057	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User	- 2		360.39 368.77
TRESCOGNET   Religio from 1   Season between Name to be			Tobacco User/Non-Tobacco User	11	377.59	377.59
TRESCORRENT   Register			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- ×	395.23	385.41
TRESCOGNET   Regis for 1   Teams before himse to be   4   45   5   4   4   4   4   4   4			Tobacco User/Non-Tobacco User Tobacco User/Non-Tohacco User	37		404.05 408.91
7380000000 Reg April No.   Region below histories de	73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	29	413.76	413.76
Transposed Company American Service			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	40		430.00 446.04
Table Collection   Table Colle			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			464.49 402.57
Table   Tabl	73987DC0040057	Rating Area 1				501.54
7380000000 Reg April No.   Region below hitmos de			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		541.24	520.95 541.24
7380000000 Reg App Am	73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	- 47		562.41 504.47
Transcriptors   Transcriptor	73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	- 4	607.41	607.41
Table   Tabl	73987DC0040057 73987DC0040057	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			631.23
Table   Tabl			Tobacco User/Non-Tobacco User			601.51 707.90
TRESCOGNET   Response to	73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	51	735.77	735.77
Validitional Content						764.44 794.44
Variation Content	73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	57		825.32 857.52
Table   Tabl			Tobacco User/Non-Tobacco User		891.04	891.04
7380000000 Reg April 1			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			925.89
TRESCOGNET   Register			Tobacco User/Non-Tobacco User	62		961.62
TRANSCHOOMS   Response	73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	63 64 and over	961.62	961.62
Table   Tabl	73987DC0040058	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	9.14		385.13
73800000000 Reg Ang Are 1   Resear baseline Nations also			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			305.13
Validications   Validication	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User	47	395.13	395.13
73800000000 Reg April No.   Region below - District Ministry Min			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	19	395.13	395.13 395.13
73800000000 Reg Ang Are 1 188000000000 Reg Ang Are 1 1880000000000000000000000000000000000	73987DC0040058 73987DC0040058	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	21		439.23 439.23
Table   Tabl	73987DC0040058	Rating Area 1		22	439.23	439.23
73800000000 Red plus   Research Leaf-No-Thinnes Sale	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	24	439.23	439.23 439.23
Table Collection   Table Service   Table Ser				- *		439.23
Table Collection   Table Colle	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User	27	449.51	449.51
Table Country   Table Countr	73987DC0040058	Rating Area 1		29	470.65	459.17 470.65
TRESCORREGIO Regis has 1 Season (before hitters to be 1 season) 1990 (1990 1990 1990 1990 1990 1990 199			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	21		402.74 403.61
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73800000000 Reg April 10   Research bankers   Res			Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 4	529.26	517.17 529.26
TRESCOUNTS Register   Trees tarken between table				- 2		541.34 553.42
7280000000 Reg Ang Are	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User	27	560.07	560.07
TARROCOMENT Register	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User		589.07	566.72 589.07
VARIDOCIOSES Religio de la				- 4	612.03	612.03 636.20
Transcription   Transcriptio	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User		660.97	660.97
79800000000 Red yet or   Tables Deleth Palmon Sele	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		713.53	686.95 713.53
73800000000 Religio de la Tisses Laberto-Rismos Mer   20.00						741.32 770.32
Table Colonies   Tabl	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User	47	800.53	800.53
73800000000 Religio No.   Teason Labello - Nation Sale   20.4   50.4	73987DC0040058	Rating Area 1			864.57	831.95 864.57
1788/00000000 Religio fee   1   1888/000 below in States to State in States to below in States to State	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User	- "	898.41	898.41 933.45
73800000000 Religio fee   Teason Levier Fateuro Levie   2	73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User	52	969.70	969.70
TRESCOUNCES Relay for 1   Treason between black   110	73987DC0040058			- 54		1007.76
TRESCORRER   Register		Rating Area 1	Tobacco User/Non-Tobacco User	- 2	1088.12	1088.12
79870046008 Relay Area 1 Talacco Clare No. Talacco Clare 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	73987DC0040058 73987DC0040058				1174.51	1174.51
73800000000 Reing-New 1 Tabasco blam/ke-Tabasco bar 44 007.50 037	7387DC0040008 7387DC0040008 7387DC0040008 73987DC0040008				1220.42	1220.43
73807DC004XXS Rating Area 1 Tobacco User Non-Tobacco User 53 1317.50 131	73887DC0040058 73887DC0040058 73887DC0040058 73887DC0040058 73887DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User			1268.16
TOTAL	7380TC0040058 7380TC0040058 7380TC0040058 7380TC0040058 7380TC0040058 7380TC0040058 7380TC0040058 7380TC0040058	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User	40 41	1268.16	1268.16 1317.10
Tables Carried Tables	7380TDC0040056	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	61 62 63	1268.16 1317.10 1317.10	1208.16 1317.10 1317.10 1317.10

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73987DC0040017 73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tribution United Notes - Indiano United Notes	21 22 23 24	424.89 424.89 424.89	61 61 61
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	25 25 27	401.89 401.89 401.89	61 61
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	28 29 30	404.15 444.15 465.28	434 444 425
7387DC0040017 73887DC0040017 73887DC0040017 73887DC0040017	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	31 32 33 34	400.57 477.49 480.60 500.28	477 477 498 500
72987DC0040017 72987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	35 36 37	511.97 522.66 535.35	511. 523. 536.
73987DC0040017 73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	35 39 40	541.78 548.21 569.83	541. 548. 559.
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	42 43 44	615.42 639.38 664.51	615. 639. 664.
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tribucco Usan Prison Chiaco Usan Prison Chiaco Usan Prison Chiaco Usan Prison Chiaco C	45 46 47	660.23 717.11 745.17	690. 717. 745.
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73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	50 50 51	902.97 938.03 974.85	902 938 974 1012
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	55 56 57	1012.84 1002.59 1093.50	1012 1052 1093
73907DC0040017 73907DC0040017 73907DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	59 59 60	1136.16 1180.58 1226.75	1136 1180 1226
7387DC0040017 73887DC0040017 73887DC0040017 73887DC0040017	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	60	1274.09 1274.09 1274.09 1274.00	1274 1274 1274 1274
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	9-14 9-14 15	307.15 307.15 307.15	307 307 307 307
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	17 18 19	397.15 397.15 397.15	307 307 307
7387DC0040021 7387DC0040021 7387DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20 21 22	397.15 441.48 441.48	307 441 441
73887DC0040021 73887DC0040021 73887DC0040021 73887DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	21 24 25 26	40.45 40.45 40.45 40.45	441 441 441
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco Liser Non-Tobacco Liser Tobacco Liser Non-Tobacco Liser Tobacco Liser Non-Tobacco Liser	27 28 29	441.48 451.80 461.52	46
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1		30 31 32	473.06 485.20 486.13	47 42
7387DC0040021 7387DC0040021 73887DC0400021 73887DC0400021	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	33 34 35	507.67 519.82 531.96 544.11	50 511 53
73887DC0040021 73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	25 27 28 29 20	544.11 556.25 562.93 569.61	54 52 50 50
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	39 41 41 42	502.08 615.15 639.45	50 51 61
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	41 44 45	664.34 620.46 717.17	71
7387DC0040021 73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	47 41 41	74.11 774.26 804.62 836.20	74 77 80
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tribuco Due Nov. Polissoc Due	90 51 52	900.99 900.00 900.22	90 90 93
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	53 54 55	974.65 1012.91 1052.38	927 1012 1052
73887DC0040021 73887DC0040021 73887DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	57 57 58	1090.68 1136.18 1180.51	102 113 118
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	61 62	1274.64 1323.83 1323.83	127 132 132
73987DC0040021 73987DC0040021 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	63 64 and over	1323.83 1323.83 323.96	132 132 32
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1		15 16 17	323.98 323.98 323.98	32 32 32
73887DC004003 72887DC004002 72887DC004002 72887DC004002	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	19 19 20	323.98 323.98 323.98	32 32 32
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User Tobacco User (Non-Tobacco User	22 23 24	360.14 360.14 360.14	30 30 30
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	24 25 26 27	360,14 360,14 360,14	30 30 30
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	28 29 30	300.50 376.49 385.90	30 37 38 32
73887DC004003 73887DC004003 73887DC004003	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	21 32 33 34	20.01 404.72 414.14 424.04	20 60 41: 42:
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco Liser Nor-Tobacco Liser Tobacco Liser Nor-Tobacco Liser	35 35 36	40.95 40.85 40.77	40
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	36 70 40	459.22 464.66 462.99	45 45
7387DC0040025 7387DC0040025 7387DC0040025 7387DC0040025	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	41 42 43 44	501.82 521.63 541.34 561.34	50 50 50
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Not-Tobacco User Tobacco User Not-Tobacco User Tobacco User Tobacco User Tobacco User Tobacco User Tobacco User Tobacco User Not-Tobacco User Tobacco User Not-Tobacco User Tobacco User Not-Tobacco User Tobacco User Not-Tobacco	45 46 47	585.04 607.83 631.61	50 60 63
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	49 49 50	602.14 602.14 700.69	62 68 70
7387DC004002 7387DC004002 7387DC004002 7387DC004002	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	51 52 53	7(5.05 7(5.06 7(5.06	70 70 72
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	55 56 57	852.49 892.19 928.85	85 89
73987DC0040025 73987DC0040025 73987DC0040025	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	59 59 60	963.02 1000.66 1009.80	96 100 103
7387DC004002 7387DC004002 7387DC004002	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	61 62	1079.92 1079.92 1079.92	107 107 107
73807DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1		014 014	401.72 401.72 401.72	40 40 40
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	17 17 18 19	401.72 401.72 401.72	40 40 40 40
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20 21 22	401.72 446.56 446.56	40 44
73987DC004004E 73987DC004004E 73987DC004004E	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	21 24 25	46.50 46.50 46.50	44
/2387DC0040046 72387DC0040046 72387DC0040046 72387DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco Liser/Non-Tobacco Liser Tobacco Liser/Non-Tobacco Liser Tobacco Liser/Non-Tobacco Liser Tobacco Liser/Non-Tobacco J Non-	27 27 28 29	446.55 446.55 457.00 457.01	64 64 45 40
73807DC0040046 73807DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	20 21 22	476.50 420.79 501.84	49 50
Table   Tabl	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1		33 34 35 36	513.52 525.80 538.09 550.37	51 52 53
73817D-0040046 73817D-0040046 73817D-0040046 73817D-0040040	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	37 37 38	500.37 502.66 503.41 576 17	55 56 57
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	40 41 42	508.90 602.24 646.81	59 62 64
7387DC0040046 7387DC0040046 7387DC0040046	Raing Area 1 Raing Area 1 Raing Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	41 44 45	671.99 628.41 725.43	69 72
73817DC0040046 73817DC0040046 73817DC0040046 73917DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	45 47 48 49	753.69 783.17 813.88 845.83	75 76 81
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	99 91 0	879.00 913.39 949.02	87 91 94
73987DC0040046 72987DC0040046 72987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco Liser Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	9 9 9	985.85 1024.57 1064.50	98 102 106 110
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	57 57 58 59	1140.27 1194.11 1240.79	110 114 119 124
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	60 61 62	1289-32 1339-07 1339-07	128 133 123
		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	64 and over	1339.07 1339.07 239.79	133 133 23
73987DC0040058 73987DC0040058		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 15	239.79 239.79	23
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User	46.	239.79	23
73987DC0040058		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		239.79 239.79	23
73987DC0040058 73987DC0040058	Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20	239.79 205.55	23
73987DC0040056	Rating Area 1	Tobacco User Non-Tobacco User	21 22	266.55	26
73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		200.55 200.55	29
73987DC0040058 73987DC0040058		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 25	206.55	29
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 77	200.55	29
73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	25 29	272.78 278.65	275
73987DC0040058 73987DC0040058		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 30	285.62 292.95	28
73987DC0040056	Rating Area 1	Tobacco User Non-Tobacco User	21	200.55	29
73987DC0040056 73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User	- 11 14	313.85	30
73987DC0040058 73987DC0040058		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco / har	ж	321.18 328.51	32 32
	Rating Area 1			335.85	33

73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 20	339.88	339.80
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	29	357.48	357.46
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	41	371.41	371.41 386.08
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User		401.11	401.11
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User	45	433.01	433.01
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 4	449.87 467.47	449.87 467.47
73987DC0040056 73987DC0040056	Rading Area 1	Tobacco User/Non-Tobacco User	- 4	485.80 504.87	405.00 504.07
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	49	504.87	504.67
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 41	545.20 566.47	545.20 566.47
73987DC0040056		Tobacco User Non-Tobacco User	53 53	588.47	588.47
73987DC0040056 73987DC0040056	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 54	611.56 635.40	611.56 635.40
73987DC0040056		Tobacco User/Non-Tobacco User	35	660.33	660.33
73987DC0040056 73987DC0040056		Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	57	585.99 712.76	585.99 712.76
73987DC0040056 73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		740.62 769.59	740.62 769.59
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	60	799.29	799.29
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		799.29 799.29	799.29 799.29
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User	64 and over	799.29 298.65	799.29 298.66
73987DC0040057 73987DC0040057	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	9.14	298.66	298.66
73987DC0040057 73987DC0040057		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 44	298.65	208.66 208.66
73987DC0040057		Tobacco User/Non-Tobacco User	- 47	298.66	298.66
73987DC0040057 73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		298.66	298.66
73987DC0040057		Tobacco User/Non-Tobacco User	21	332.00	332.00
73987DC0040057 73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		332.00 332.00	332.00 332.00
73987DC0040057 73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	21	332.00 332.00	332.00
73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		332.00	332.00
73987DC0040057 73987DC0040057		Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	- 7	332.00 339.76	332.00 339.76
73987DC0040057	Rating Area 1	Tobacco User Non-Tobacco User	25	347.07	347.07
73987DC0040057 73987DC0040057		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	- 30	355.74 364.88	355.74 364.88
73987DC0040057		Tobacco User/Non-Tobacco User	21	373.10	373.10
73987DC0040057 73987DC0040057	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		391.77	301.77
73987DC0040057 73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	14	400.04 409.17	400.04
	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	37	400.17	400.17
73987DC0040057		Tobacco User Non-Tobacco User	- 36	423.33 428.35	423.33 428.35
73987DC0040057	Rating Area 1	Tobacco User Non-Tobacco User	39	445.25	46.25
73987DC0040057 73987DC0040057		Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User		462.60 480.87	462.60 480.87
73987DC0040057	Rating Area 1	Tobacco Liser/Non-Tobacco Liser		499.59	499.59
73987DC0040057 73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		519.23 539.32	519.23 539.32
73987DC0040057	Rating Area 1	Tobacco User Non-Tobacco User	45	560.33	560.33
73987DC0040057 73987DC0040057	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	47	502.25 605.08	502.25 605.00
73987DC0040057 73987DC0040057		Tobacco User/Non-Tobacco User		628.83 653.49	628.83 653.49
73987DC0040057	Rating Area 1	Tobacco User Non-Tobacco User	50	679.06	679.06
73987DC0040057 73987DC0040057		Tobacco UserNon-Tobacco User Tobacco UserNon-Tobacco User		705.55 732.95	705.55 732.95
73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	53	761.72	761.72
73987DC0040057 73987DC0040057		Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User		791.40 822.45	791.40 822.45
73987DC0040057	Rating Area 1	Tobacco User/Non-Tobacco User	57	854.42 887.76	854.42 887.76
73987DC0040057		Tobacco User Non-Tobacco User		922.46	922.46
73987DC0040057 73987DC0040057		Tobacco User/Non-Tobacco User			
				958.54	99.54
	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	A1 62	995.53 995.53	925.53 926.53
	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	62 63	995.53	995.53
73987DC0040057 73987DC0040057 73987DC0040058	Rating Area 1 Rating Area 1	Tobacco UserNor-Tobacco User	65 62 63 64 and one	985.53 985.53 985.53 985.53 400.06	985.53 985.53 985.53 985.53 400.00
73987DC0040057	Rating Area 1 Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	62 62 63 64 and our 044	985.53 985.53 985.53	985.53 985.53 985.53
73987DC0040057 73987DC0040058 73987DC0040058	Rating Area 1	Tobacco User Non-Tobacco User	60 62 63 64 and ones	905.53 905.53 905.53 400.06 400.05	925.53 925.53 925.53 400.05 400.05 400.05
73987DC0040057 73987DC0040058 73987DC0040058 73987DC0040058 73987DC0040058 73987DC0040058	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	60 62 63 64 and one of 65 64 and on	985.53 985.53 985.53 980.50 400.05 400.05 400.05 400.05	985.53 985.53 985.53 400.00 400.00 400.00 400.00 400.00 400.00
73987DC0040057 73987DC0040058 73987DC0040058 73987DC0040058 73987DC0040058 73987DC0040058	Rating Area 1	Tobacco User Non-Tobacco User	60.00 62 62 62 62 62 62 62 62 62 62 62 62 62	985.53 985.53 985.53 985.53 400.05 400.05 400.05 400.05 400.05	985.53 985.53 985.53 985.53 400.05 400.05 400.05 400.05 400.05
7387DC0040057 7387DC0040058	Rading Area 1	Totacco Lies New Totacco Lies Trâncco Lies New Totacco Lies Totacco Lies New Totacco Lies Totacco Lies New Totacco Lies Trâncco Lies New Totacco Lies Trâncco Lies New Totacco Lies Trâncco Lies New Totacco Lies Totacco Lies Totacco Lies New Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Totacco Lies Li	60 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	965.53 965.53 965.53 400.05 400.05 400.05 400.05 400.05 400.05 400.05 400.05 400.05 400.05 400.05 400.05 400.05 400.05	965.53 965.53 965.53 460.65 460.66 460.66 460.66 460.66 460.66 460.66 460.66 460.66
7387DC0040057 7387DC0040058 7388TDC0040058 7388TDC0040058 7388TDC0040058 7388TDC0040058 7388TDC0040058 7388TDC0040058 7388TDC0040058 7388TDC0040058 7388TDC0040058	Rading Areas 1	Tobacco User New-Tobacco User Tobacco User New-Tobacco User	60 60 60 60 60 60 60 60 60 60 60 60 60 6	905.53 905.53 905.53 905.53 400.05 400.05 400.05 400.05 400.05 400.05 400.05	92.53 96.53 96.53 96.53 96.53 463.64 463.65
7387DC0040057 7287DC0040058 73887DC0040058 73887DC0040058 73887DC0040058 73887DC0040058 73887DC0040058 73887DC0040058 73887DC0040058 73887DC0040058 73887DC0040058	Rating Jerm 1	Totacco Live Non-Totacco Live Tránsco la New Totacco Live Tránsco Live Non-Totacco Live Tránsco Live Tránsco Live Tránsco Live Tránsco Live Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsco Tránsc	60 64 64 64 64 64 64 64 64 64 64 64 64 64	96.53 96.53 96.53 96.53 96.53 96.50	96.00 96.00
738/TDC0040057 738/TDC0040058	Relang Areas 1	Tollacco Liver Não-Tulacco Liver Trátacco Liver Não-Tulacco Liver Tollacco Liver Não-Tulacco Liver	60 64 64 64 64 64 64 64 64 64 64 64 64 64	96.53 96.53 96.53 96.53 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.72 96.72 96.72 96.72	96.00 96.00
7380TD C004000F 7380TD C004008	Falling Jone 1	Tributes User No. Telesco Share Tributes User No. Telesco Share Tributes User No. Telesco Share Tributes User No. Telesco User No. Telesco User No. Telesco Share Tributes User Tributes	6 or 1 or	96.53 96.53 96.53 96.53 460.6 460.6 460.6 460.6 460.6 460.6 460.6 460.6 460.6 460.6 460.6 460.6 460.6 460.6 460.6	96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.70
7380TOC0040000	Floring Arm 1	Tribucco User Rev Tribucco User Tribucco Use	6 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	96.53 96.53 96.53 96.53 96.53 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.70 96.71 96.72	96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.50 96.70
738/TDC004000	Reing Jenn 1	Tributes User Nov. Tributes User Tributes User Nov. Tributes User Nov. Tributes User Nov. Tributes User Nov. Tributes User Tributes User Tributes User Tributes User Nov. Tributes User Tribute	60 60 60 60 60 60 60 60 60 60 60 60 60 6	965.51 965.53 965.53 965.53 965.53 965.54 965.56 965.56 965.56 965.56 965.56 965.56 965.56 965.56 965.56 965.56 965.56 965.56 965.56 965.76 965.77 965.77 965.77 965.77 965.73	96.50 96.50
738/TCC004000F	Faming Jenne 1	Theorem United Tollands Services Servic		600.00 (600.00	66.0 66.0 66.0 66.0 66.0 66.0 66.0 66.0
738/TCC040007 738/TCC040007 738/TCC0400007	Thereigh Arms 1  Merry Arms 1	Tributes to technologies of the Tributes to th		98.53 98.53	96.5 0 96
738/TC-00400F	The dig field of the di	Tributes to the Private to the Priva		## ## ## ## ## ## ## ## ## ## ## ## ##	200 (200 (200 (200 (200 (200 (200 (200
738/TC-004007	The deputy of a state of the st	These the West Police is better the Control of the		## ## ## ## ## ## ## ## ## ## ## ## ##	65.0 (
7381TC-004007 7381TC-004007 7381TC-004008	Managhani Managh	These the West Profession between the Management of the Management		853 853 853 853 853 853 853 853 853 853	600 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
738/TC-004007	Mente de la composition della	These to the Profession between the Profession of the Profession o	20	## ## ## ## ## ## ## ## ## ## ## ## ##	600 000 000 000 000 000 000 000 000 000
738/TC-004/007 738/TC-044/007 738/TC	The deputy of a state of the st	Tributes to the Private to the Priva		## ## ## ## ## ## ## ## ## ## ## ## ##	200 (200 (200 (200 (200 (200 (200 (200
7381TC-004007 7381TC-004008	The deputy of the control of the con	Tributes to the Name to the Na		## ## ## ## ## ## ## ## ## ## ## ## ##	200 (200 (200 (200 (200 (200 (200 (200
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7 TATOCOMO 10 TATO	Managina to Managi	Tributes to the Tributes to th	20	8525 8525 8525 8525 8525 8525 8525 8525	50.00 (10
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	Managina is a Ma	Tributes to the Tributes to th	20	## ## ## ## ## ## ## ## ## ## ## ## ##	850 850 850 850 850 850 850 850 850 850
7 (2000)	The deposits of the control of the c	Tributes to the Particular States to the Parti	20	## ## ## ## ## ## ## ## ## ## ## ## ##	95.0 95.0 95.0 95.0 95.0 95.0 95.0 95.0
7 TATION CONTROL OF THE TATION CONTROL OF TH	The deputy of the control of the con	Tributes to the Name of Section 1 to 1	20	## ## ## ## ## ## ## ## ## ## ## ## ##	### ### ### ### ### ### ### ### ### ##

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Required Enter the 14-sharador-Plan D	Required: Extent the Kating Area ID	Extensió Tabanos una si subsorber is une di determine l'a person is eligible for a role from plan	Extensive age of a volume has adopted for the	Enter the rate of an Individual New Tolorous units Proteomor enroller on a plan	Enter the note of an individual infrares enroller on a plan
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	914	395,72 395,72 395,72	305.72 305.72 305.72
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	17 18 19	395,72 395,72 395,72	395.72 395.72 396.72
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20 21 22	395,72 439,89 439,89	395.72 439.89 439.89 439.89
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	21 24 25	409.89 409.89 409.89	439.89 439.89 439.89 439.89
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	25 27 28	409.89 409.89 400.18	400.80 400.80 400.10
73907DC0040017 73907DC0040017 73907DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	29 30 31	409.86 471.36 483.46	459.86 471.36 483.46
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	22 23 24	494.35 566.85 517.95	494.35 505.85 517.95
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	35 36 37	530.05 542.15 554.26	530.05 542.15 554.26
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	39 39 40	567.57 589.96	507.57 509.90
73867DC0040017 73867DC0040017 73867DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	41 42 43	612.95 637.15 661.96	637.15 637.15 661.96
73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	44 45 46	714.60 742.44	714.60 742.44
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	47 48 49	771.48 801.73 833.20	801.73 833.20 805.87
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	50 51 52 53	856.76 934.85 971.16	899.76 934.85 971.16
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco UserNon-Tobacco User Tobacco UserNon-Tobacco User Tobacco UserNon-Tobacco User	54 55 56	1009.28 1048.61 1086.75	1009.28 1048.61 1089.75
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Patron Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	57 58 59	1132.11 1176.28 1202.27	1132.11 1176.20 1000.07
73987DC0040017 73987DC0040017 73987DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	60	1270.07 1319.08 1319.08	1270.07 1319.00 1319.00
73807DC0040017 73807DC0040017 73807DC0040017	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	62 63 64 and over	1319.08 1319.08 1319.08	1319.00 1319.00 1319.00
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	0-14 15 16 17	411.17 411.17 411.17	411.17 411.17 411.17
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco I have	17 18 19	411.17 411.17 411.17 411.17	411.17 411.17 411.17 411.17
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco I have	20 21 22 22 23	457.07 457.07 457.07	457.07 457.07 457.07 457.07
73907DC0040021 73907DC0040021 73907DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	24 24 25 26	457.07 457.07 457.07	457.07 457.07 457.07
7387DC0040021 7387DC0040021 7387DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	27 28 29	457.07 467.76 477.84	467.07 467.76 477.81
7387DC0040021 7387DC0040021 7387DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	29 30 31 32	486.76 502.33 513.65	465.76 502.33 513.65
7387DC0040021 7387DC0040021 7387DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco I have	32 33 34 35	525.60 536.17 550.74	505.60 538.17 590.74
7387DC0040021 7387DC0040021 7387DC0040021 7387DC0040121	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco Liser Non-Tobacco Liser Tobacco Liser Non-Tobacco Liser Tobacco Liser Non-Tobacco Liser	35 36 37	563.32 575.89 580.81	503.32 575.89 529.84
7 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	Rating Area 1 Rating Area 1 Rating Area 1		29 40 41	589.72 512.99 637.88	500,72 512,90 636,80
72987DC0040021 72987DC0040021 72987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tribacco Dann's Prisionero Dans Prisionero Dan	41 42 43 44	662.02 687.80 714.84	562.02 687.80 714.84
73867DC0040021 73867DC0040021 73867DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	45	742.50 771.42 801.60	742.50 771.42 801.60
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	48 49 50	803.03 805.72 809.67	833.03 865.72 899.67
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	51 52 53	934.88 971.35 1009.07	934.85 971.35 1009.07
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	54 55 56	1048.68 1089.54 1132.30	1048.68 1089.54 1132.30
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	57 58 59	1176.30 1222.30 1269.98	1176.30 1222.20 1269.90
73987DC0040021 73987DC0040021 73987DC0040021	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	60 61 62	1319.65 1370.57 1370.57	1379.57 1370.57
73987DC0040021 73987DC0040021 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	63 and over	1370.57 1370.57 335.42	1370.57 1370.57 335.42
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco UserNon-Tobacco User Tobacco UserNon-Tobacco User	15 16 17	325.42 335.42 335.42	335.42 335.42 335.42
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	19 19 20	32.42 33.42 37.42	335.42 335.42 335.42 372.86
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1		21 22 23	372.86 372.86 372.86	372.86 372.86 372.86 372.86
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	24 25 26	372.85 372.85 372.86	372.86 372.86 372.86
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tribucco Dum NoTribucco Dum NoTribuc	27 28 29	372.85 381.58 385.78	372.66 301.50 309.70
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	30 31 32	399.53 409.78 419.02	399.53 409.78 419.02
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	23 24 25	428.76 439.02 449.27	428.76 439.02 449.27
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	26 27 38	469.53 469.79 475.43	459.53 469.79 475.43
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	99 40 41	481.07 500.05 519.54	481.07 500.05 519.54
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	40	540.05 561.08 583.13	540.05 561.00 563.13
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	45 46 47	605.70 629.29 623.91	605.70 629.29 653.91
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	49 49 50	679.55 706.22 733.92	679-55 706-22 730-92
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	51 52 53	762.64 732.39 823.16	762.64 792.39 823.16
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	54	805.47 888.80 923.68	825.47 888.80 923.68
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	57 58 59	909.58 997.02 1006.00	969-58 997-02 1036-00
73987DC0040029 73987DC0040029 73987DC0040029	Rating Area 1 Rating Area 1 Rating Area 1	Tribucco Due No. Tolonco Due N	60	1076.52 1118.06 1118.06	1076.52 1118.06 1118.06
73987DC0040029 73987DC0040029 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	64 and one:	1118.05 1118.05 415.91	1118.06 1118.06 415.91
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	15 16 17	415.91 415.91 415.91	415.91 415.91 415.91
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	19 19 20	415.91 415.91 415.91	415.91 415.91 415.91
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	21 22 22	402.33 402.33 402.33	462.33 462.33 462.33
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	24 25 26	407.33 407.33 407.33	40.33 40.33 40.33
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	27 28 29	467.33 473.54 483.32	462 33 473 14 483 32
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	20 21 22	405.45 508.12 519.57	465.40 506.12 519.57
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	23 24 25	531.65 544.37 507.09	531.65 544.37 557.09
73887DC0040046 73887DC0040046 73887DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	27 37	560.80 562.52 569.52	562.52 582.52 589.52
7387DC0040046 7387DC0040046 7387DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	29 40 41	596.51 620.04 644.21 669.65	596.51 620.04 644.31 669.65
7 20 00 00 00 00 00 00 00 00 00 00 00 00	Rating Area 1 Rating Area 1 Rating Area 1		42 43 44	669.65 606.72 723.07	600.02 605.72 723.07
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	45 46 47	760.30 810.83 840.63	790.30
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	49 50	875.69 910.03	810.83 842.62 875.69 910.03
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	51 52 53	945.65 982.53 9020.69	945.05 982.53 1020.69
73907DC0040046 73907DC0040046 73907DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	54 55 56	1000.75 1100.09 1145.33	1000.75 1102.09 1145.33
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	57 58 59	1189.85 1236.27 1284.60	1189.85 1236.27 1284.60
73987DC0040046 73987DC0040046 73987DC0040046	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	60 61 62	1334.84 1386.36 1386.36	1234.54 1306.36 1306.36
73987DC0040046 73987DC0040046 73987DC0040094	Rating Area 1 Rating Area 1	Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User Tobacco User Non-Tobacco User	64 and over	1385.36 1385.36 248.25	1385.36 1385.36 246.25
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User	914	248.25	248.25
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		248.25 248.25	248.25
73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User	4	248.25	248.25
73987DC0040056 73987DC0040056		Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User		248.25 248.25	246.25 246.25
		Tobacco User/Non-Tobacco User	20	275.96	275.96
73987DC0040056		Tobacco User/Non-Tobacco User	- 22	275.96 275.96	275.96 275.96
73987DC0040056 73987DC0040056 73987DC0040056	Rating Area 1	Tobacco User/Non-Tobacco User			275.96
7398TDC004005E 7398TDC004005E 7398TDC004005E	Rating Area 1 Rating Area 1 Rating Area 1	Tobacco User/Non-Tobacco User	34	275.96	
738870C0040056 738870C0040056 738870C0040056 738870C0040056 738870C0040056	Rating Area 1		34	275.96 275.96	275.96 275.96
738870C0040056 738870C0040056 738870C0040056 738870C0040056 738870C0040056 738870C0040056	Rating Area 1	Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User Tobacco User/Non-Tobacco User	24 25 26 27	275.96 275.96 275.96	275.96 275.96 275.96
73807DC0040056 73807DC0040056 73807DC0040056 73807DC0040056 73807DC0040056 73807DC0040056 73807DC0040056 73807DC0040056	Rating Area 1	Tobacco User Nov-Tobacco User	25 25 26 27 28 28 29	275.96 275.96 275.96 282.42 288.49	275.96 275.96 275.96 282.42 288.40
738/TDC040206	Rating Area 1	Tobacco User Nor-Tobacco User Tobacco User	24 25 26 26 27 27 28 22 22 23	275.96 275.96 275.96 202.42 200.49 200.70	275.96 275.96 275.96 282.42 286.49 285.70
738ITC064026 728ITC064026	Rading Areas 1	Totacco User Non-Totacco User	24 29 29 20 21 21 21 21 21 21 21 21 21 21 21 21 21	275.96 275.96 275.96 282.42 288.49 260.73 310.13	275.96 275.96 275.96 202.42 208.49 205.70 300.22
738070004000 73807004000 738070040000 738070040000 738070040000 738070040000 738070040000 738070040000 738070040000 738070040000 738070040000 738070040000 738070040000 738070040000	Radrog Areas 1	Totacco UserNer-Totacco User Totacco UserNer-Totacco User	24 26 26 27 27 27 27 27 28 28 28 28 28 28 28 28 28 28 28 28 28	275.96 275.96 275.96 202.42 200.49 205.70	273.92 275.92 275.92 280.44 280.45 280.75 280.73 281.73
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State: District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA

WV

TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only - HMO

Product Name:DC AHI SG HMO 2019Project Name/Number:2019 Exchange - Aetna/HMO

# **Supporting Document Schedules**

Bypassed - Item:	Actuarial Justification
Bypass Reason:	This is not a new form filing.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum
Comments:	
Attachment(s):	DC_SG_State_Actuarial_Memo_1Q2019_AHI.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Actuarial Memorandum and Certifications
Comments:	
Attachment(s):	Actuarial_Memorandum_and_Certification_DC_2019_AHI.pdf
Item Status:	
Status Date:	
Bypassed - Item:	Certificate of Authority to File
Bypass Reason:	The filing is being made by Aetna.
Attachment(s):	
Item Status:	
Status Date:	
Satisfied - Item:	Consumer Disclosure Form
Comments:	
Attachment(s):	DC SG -AHI Part II Consumer Disclosure 1Q2019.pdf
Item Status:	
Status Date:	
Satisfied - Item:	Cover Letter
Comments:	
Attachment(s):	DC SG SHOP Cover Letter - AHI 1Q19.pdf
Item Status:	
Status Date:	

SERFF Tracking #:	AETN-131520634	State Tracking #:		Company Tracking #:	DCAHISG2019
State:	District of Colum	bia	Filing Company:	Aetna Health Inc. I WV	PA AZ DC DE IN KY MA MD NV NC OK TN VA
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Project Name/Number:	2019 Exchange	· Aetna/HMO			
Satisfied - Item:	D	ISB Actuarial Memorandum D	Dataset		
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Attachment(s):	D	ISB Actuarial Memo Dataset_	_AHI_2019_nolinks.xlsx		
Item Status:					
Status Date:					
Bypassed - Item:	D	istrict of Columbia and Countr	rywide Experience for the Las	t 5 Years (P&C)	
Bypass Reason:	Т	his is not a P & C Filing.			
Attachment(s):					
Item Status:					
Status Date:					
Bypassed - Item:	D	istrict of Columbia and Countr	rywide Loss Ratio Analysis (P	'&C)	
Bypass Reason:	Т	his is not a P & C Filing.			
Attachment(s):					
Item Status:					
Status Date:					
Satisfied - Item:	U	nified Rate Review Template			
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Item Status:					
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Comments:			·		
Attachment(s):	D	ISB Plain Language Summary	y - AHI - 1Q2019.pdf		
Item Status:			<u>.</u>		
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Company Tracking #: DCAHISG2019 SERFF Tracking #: AETN-131520634 State Tracking #: State: District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only - HMO DC AHI SG HMO 2019 **Product Name:** Project Name/Number: 2019 Exchange - Aetna/HMO Exhibit 1 - Rate Increase by Product.pdf Exhibit 2 - Claim Impact due to Demo Changes.pdf Exhibit 3 - Projected Membership Dist by Area.pdf Exhibit 4 - Paid to Allowed by Metal Tier.pdf Exhibit 5 - Retention.pdf Exhibit 6 - MLR Projection.pdf Exhibit 7 - Qtrly Trend Factors.pdf Exhibit 8 - Trend Exhibit.pdf Exhibit 9 - Sample Rate Calculation.pdf Attachment(s): Exhibit 10 - Plan Mapping pdf Exhibit 11 - Projected Age-Gender Dist.pdf Exhibit 12 - Comparison of Key Pricing Factors.pdf Exhibit A - Product Portfolio & Projected Membership Dist.pdf Exhibit A-1 - AHI Rate Change by plan.pdf Exhibit A-2 - AHI AV Screenshots.pdf Exhibit E-1 - Calc of Market Adj Index Rate.pdf Exhibit E-2 - Calc of Plan Adj Index Rates.pdf 2019Aetna AVCCert Template\_AHI.pdf DISB Filing Checklist - AHI 2019.pdf **Item Status: Status Date:** 

State: District of Columbia Filing Company: Aetna Health Inc. PA AZ DC DE IN KY MA MD NV NC OK TN VA

WV

TOI/Sub-TOI: HOrg02G Group Health Organizations - Health Maintenance (HMO)/HOrg02G.004F Small Group Only - HMO

Product Name:DC AHI SG HMO 2019Project Name/Number:2019 Exchange - Aetna/HMO

Attachment DISB Actuarial Memo Dataset\_AHI\_2019\_nolinks.xlsx is not a PDF document and cannot be reproduced here.

Attachment DC\_SG\_73987\_URRT\_COMBINED\_1Q2019\_v1.xlsm is not a PDF document and cannot be reproduced here.

# Aetna Health Inc. – District of Columbia 1Q19 Filing - Small Group Business HIOS product ID: 73987DC004 Actuarial Memorandum

### Statement of Purpose for Filing

This actuarial memorandum supports Aetna Health Inc. commercial base rates for District of Columbia small groups effective beginning January 1, 2019. The purpose of this memorandum is to comply with the District of Columbia, Department of Insurance, Securities and Banking, Health Insurance Rate Filing Procedures and to provide adequate supporting information for our proposed rates pursuant to the DC Official Code, Title 31, Subtitle IV, Chapter 34.

The requested rates have been developed incorporating consideration of the market changes and rating requirements taking effect in the Small Group market pursuant to the Patient Protection and Affordable Care Act of 2010 and subsequent regulation. They are compliant with all rating limitations under federal and state regulation. The plan designs contained in this submission are to be sold on the Exchange.

The descriptions and analyses presented in this rate filing reflect our current understanding of regulations and guidance. As further guidance is received, we reserve the right to submit revisions or withdraw this rate filing.

### Summary of Changes from prior filing and rate manual

We are proposing to revise the quarterly premium rates for effective dates from January 1, 2019, through December 31, 2019. The quarterly rate increases are reflected in Exhibit 7. Generally, rate changes do not vary by plan design, with the exception of the impact associated with plan-specific benefit modifications necessary to comply with Actuarial Value requirements.

Rates for the plans in this submission are being revised to reflect 1) the impact of updated experience data and medical claim trend and 2) changes in cost-sharing levels to ensure that plans comply with Actuarial Value requirements.

There are no other proposed changes for this submission.

#### **Form Numbers**

An exhibit showing the Form Numbers is shown on under the "Certificate of Form Names and Numbers" Exhibit of this Actuarial Memorandum.

### Status of Forms

The forms for this submission are "open to new sales" and "non-grandfathered".

# Description of Benefits/Metal Levels and Actuarial Values

This filing covers HMO group medical benefit coverage. The range of coverage includes inpatient, outpatient, primary care, specialist services, pharmacy, DME, and vision. Information on the cost-sharing parameters of the covered benefit plans, including deductibles and copays, can be found in the Schedule of Benefits in the Form filing (AETN-131370485). All benefits are compliant with state mandates and the requirements of the Patient Protection and Affordable Care Act of 2010, including preventive care benefits, deductible limits, and Actuarial Value requirements.

Exhibit A shows the metal level and actuarial value for each plan design using the AV calculator developed and made available by HHS.

# Average Rate Increase Requested

The following tables provide the requested weighted average increases. The first table shows the incremental increase and the second table shows the year over year increase.

	1Q19/4Q18	2Q19/1Q19	3Q19/2Q19	4Q19/3Q19
Incremental Rate Increase	7.75%	3.53%	3.53%	3.53%

	1Q19/1Q18	2Q19/2Q18	3Q19/3Q18	4Q19/4Q18	Average
Requested					
Rate Increase	16.46%	17.48%	18.51%	19.55%	18.13%

### Maximum Rate Increase Requested

The maximum rate increase that could be applied to a policyholder based on changes to the base rate and rate factors is 24.91%. This rate increase applies to members renewing in 4Q19 for the DC Gold HMO 1600 100% HSA T plan (HIOS ID 73987DC0040046).

### Minimum Rate Increase Requested

The minimum rate increase that could be applied to a policyholder based on changes to the base rate and rate factors is 11.22%. This rate increase applies to members renewing in 1Q19 for the DC Bronze HMO 6000 80% HSA E plan (HIOS ID 73987DC0040056).

### **Absolute Maximum Premium Increase**

The absolute maximum year-over-year renewal rate increase that could be applied to a policyholder, including demographic changes like aging, is 38.85%. This rate increase applies to members renewing in 4Q19 for the DC Gold HMO 1600 100% HSA T (HIOS ID 73987DC0040046) that age up from 20 to 21.

# Average Renewal Rate Increase for a Year

The average renewal rate increase, weighted by written premium, for renewals in the year ending with the effective period of the rate filing is 18.13%

### Rate Change History

The rate change history for the forms referenced in the filing is shown below.

Rate Effective Date	Annual Total Change
4Q17	10.1%
1Q18	10.2%
2Q18	9.7%

3Q18	9.2%
4Q18	8.7%

### **Exposure**

The current exposure as of December 2017 is 31 policies, 215 certificates, and 299 covered lives.

### **Member Months**

The numbers of members in force during each month of the base experience used in the rate development and for the preceding 12 month period for the forms referenced in this filing are shown in the Loss Ratio History Exhibit of the Actuarial Memorandum.

### **Past Experience**

The monthly earned premium and incurred claims for the base experience period used in the rate development and for the preceding 12 month period for the forms referenced in this filing are shown in the Loss Ratio History Exhibit of the Actuarial Memorandum.

# **Index Rate**

The index rate = \$441.33.

### **Rate Development**

### Determination of Claim Portion of Market Index Rate

In setting the projected claim level in the market in 2019, we based our projections upon the 2017 experience of our current ACA small group block of business for Innovation Health Plan, Inc. and Innovation Health Insurance Company, in the 2-50 market. The experience data utilized in the rate development reflects incurred claims from January 1, 2017 to December 31, 2017 and paid through January 2018. This manual experience is the HMO Small Group Experience for Innovation Health Plan, Inc. and PPO Small Group Experience for Innovation Health Insurance Company in Northern Virginia.

The manual experience used to develop the rates is shown below:

DOS	Membership	Claims	Premium *	Loss Ratio
01/01/2017	22,053	6,196,517	8,605,640	72.01%
02/01/2017	21,843	6,280,090	8,552,670	73.43%
03/01/2017	21,586	5,760,600	8,469,280	68.02%
04/01/2017	21,456	5,487,847	8,451,610	64.93%
05/01/2017	21,235	6,266,455	8,384,354	74.74%
06/01/2017	21,124	5,495,491	8,386,136	65.53%
07/01/2017	20,783	6,133,679	8,279,070	74.09%
08/01/2017	20,480	5,699,602	8,186,733	69.62%
09/01/2017	19,998	5,351,068	8,030,378	66.64%
10/01/2017	19,652	5,800,905	7,957,962	72.89%
11/01/2017	19,025	5,244,629	7,777,991	67.43%
12/01/2017	15,418	3,687,306	6,638,183	55.55%
Total	244,653	67,404,187	97,720,009	68.98%

\*Note: Premiums shown are not risk adjusted. The current estimate of the 2017 risk adjusted loss ratio is 76%.

Total incurred claims are developed by estimating the incurred but not paid (IBNP) reserves using aggregate block of business paid claims. Paid claims are adjusted using the IBNP completion factors. More specifically, historical claim payment patterns are used to predict the ultimate incurred claims for each date-of-service month. The IBNP is estimated using actuarial principles and assumptions which consider historical claim submission and adjudication patterns, unit cost and utilization trends, claim inventory levels, changes in membership and product mix, seasonality, and other relevant factors including a review of large claims. This same process is used to develop IBNP estimates for allowed claims.

As noted above, the experience period reflects one month of paid claim run-off. The IBNP reserves account for approximately 3.2% of the experience period incurred claims.

For the projection, the following was taken into consideration:

### A. Changes in the Morbidity of the Population Insured:

The experience period data includes experience for policies issued to small employers in 2016 and 2017. We considered the expected relationships between the morbidity of the experience policies and the likely population that will be covered by Small Group Single Risk Pool policies in 2019.

### B. Changes in Benefits:

The products included in this filing include benefits necessary to comply with the Essential Health Benefit requirements. The experience data includes experience for Single Risk Pool products that have essentially identical benefits.

The change in projected utilization due to changes in benefits is also considered. As cost sharing decreases (measured by increasing Actuarial Value), utilization increases. This pattern is reflected in the factors that are built into the federal risk adjustment mechanism that started in 2014. The federal risk adjustment program factors and other proprietary models were considered in the development of the utilization change. The average cost sharing in the experience period was compared with the average cost sharing in the projection period. From the average cost sharing change, an expected utilization change was derived.

### C. Changes in Demographics:

Experience data was normalized for projected changes in the age/gender mix and area mix using internally-developed factors. Exhibits 2 and 3 contain detail on the calculations of the impact of demographic mix shifts.

### D. Other Adjustments:

The 'Other' adjustment includes the projected impact of changes in network composition and provider contracts.

### Determination of Retention Portion of Market Index Rate

The retention portion of the projected premium is illustrated in Exhibit 5.

The prospective general and administrative expenses are based on historical corporate small group market expense levels, current-year projections, and projected changes in expenses, inflation, and membership for 2019. The commission expense factor covers anticipated sales and marketing expenses. Those may include, without limitation, purchase of television, internet and other advertising; payments of commissions and other incentive compensation to Company's internal sales force; and payment of commissions to external brokers. The exact amounts and distribution among the categories of sales and marketing expenses will depend on a variety of factors including competitive conditions, business strategy, consumer behaviors, and legal and regulatory requirements. The consumer behaviors would capture whether they use a particular distribution channel, commissioned or not, as well as their experience.

Federal taxes include PPACA Taxes and Fees are based on the Notice of Benefit and Payment Parameters for 2019, as well as Federal income tax. The risk adjustment user fee is applied to the projected risk adjustment transfer and therefore, excluded from the taxes and fees shown under non-benefit expenses. State premium taxes are estimated on most current known levels and include any known assessments.

The profit and risk load is consistent with the target used in pricing our 2018 plans.

### Requested Rates

Rates are determined using the prescribed member build-up approach. In the event that a family includes more than three dependents under age 21, only the three oldest dependents will be considered in determining the family's premium. Additional dependents (non-billable members) will not be included in the rate calculation.

The premium for each billable member is calculated as: Calibrated Plan Adjusted Index Rate \* Age Factor \* Area Factor \* Trend Factor

The resulting rate is rounded to the nearest cent, and rates are then summed for all billable family members.

An example of a contract's premium determined by the member build-up calculation is shown in Exhibit 9.

# **Credibility Assumption**

No credibility is assigned to the experience data for the District of Columbia. This is due to the use of alternate experience data that more accurately captures the essential characteristics of the market for which we are developing rates.

### **Trend Assumption**

Anticipated annual trend from the experience period to the rating period for the product line is shown in the following table. The table shows the trend assumptions by major types of service as defined by HHS, separately by unit cost, utilization, and in total.

Type of Service	Unit Cost	Utilization	Leveraging	Total
Inpatient Hospital	6.4%	2.5%	1.2%	10.4%
Outpatient Hospital	4.2%	6.5%	1.4%	12.6%
Professional	1.6%	6.0%	1.1%	8.9%
Other Medical	4.2%	6.5%	1.4%	12.6%
Capitation	0.0%	N/A	0.0%	0.0%
Prescription Drug	9.3%	2.6%	2.5%	14.9%
Total	5.0%	4.7%	1.6%	11.8%

# a. Medical Trend

Allowed medical trend includes known and anticipated changes in provider contract rates, severity and medical technology impacts, and expected changes in utilization. The impact of benefit leveraging is accounted for separately in the projected paid to allowed ratio.

# b. Pharmacy Trend

Pharmacy trend considers the impact of formulary changes, patent expirations, new drugs, other general market share shifts, and overall utilization trend.

### Cost-sharing changes & Benefit Changes

Aetna's rate review models project incurred claims and earned premiums assuming a static benefit plan mix for the book of business for the experience period. Since Aetna prices the book of business utilizing a target loss ratio approach, adjustments made to the incurred claims and earned premiums to account for the anticipated changes to the plan mix would offset resulting in the same projected loss ratio. The Plan Relativity Factors adjust future premium levels to align with the expected claims for changes in plan mix for future dates of service.

### Plan Relativities

The Plan Relativities represent the expected value of the difference in benefits and networks between the market index rate and each additional proposed benefit plan discussed in this filing. The relativities were developed using a proprietary pricing model which relies on State- and product-specific benefit service category weights and rating factors for various levels of plan/member cost-sharing options for deductibles, coinsurance, out-of-pocket maximums and copays.

The product-specific service category weights were developed based on the experience of Aetna's Small Group block of business. The cost-sharing-specific rating factors were developed using experience associated with our Large Group block of business, which excludes the effects of selection. These Large Group based cost-sharing specific rating factors account for differences in a standard population's spending patterns due to differences in the richness and/or structure of benefits, or induced demand, without reflection of differences in health status.

Final plan relativities reflect the value of the EHB and state mandated benefits (including pediatric dental), incorporating the impact of out-of-network benefits and additional benefits. The methodology also considers the value of any differences in network by plan, including but not limited to network discounts and steerage.

The Plan Relativities for each plan are shown in the AV Pricing Value Column of Exhibit E-2.

### **Rating Factors**

### Effective Date Factors

Exhibit 7 illustrates the quarterly trend factors, the resulting index rate for effective dates during each calendar quarter, the projected membership distribution by effective date, and the weighted-average index rate. Trend factors are developed from annual forward trend, and leveraging. A trend factor of 1.00 corresponds to a policy period that begins January 1, 2019.

#### Member Age Factor

The age factors are based on the DC specific age scale. The factors are shown in Exhibit 11.

#### Tobacco Factors

No load is proposed for tobacco users.

### Area Factors

Exhibit 3 summarizes the rating area definitions and factors, and displays the projected membership by area to develop the projected average area factor. The geographic calibration factor is the reciprocal of the projected average area factor.

# **Wellness Programs**

Aetna may encourage and incent members to access certain medical services, to use online tools that enhance their coverage and services, and to continue participation as an **Aetna** member. Members and their doctor can talk about these medical services and decide if they are right for the member. Aetna may also encourage and incent members in connection with participation in a wellness or health improvement program. Incentives include but are not limited to:

- Modification to **copayment**, **deductible** or **coinsurance** amounts
- Premium discounts or rebates
- Contributions to health savings account
- Fitness center membership reimbursement
- Merchandise
- Coupons
- Gift cards
- Debit cards
- Any combination of the above

The award of any such incentive shall not depend upon the result of a wellness or health improvement activity or upon a member's health.

#### Distribution of Rate Increases

The distribution of rate increases (annual) is shown in Exhibit A-1. The increases are shown by Plan.

#### Claim Reserve Needs

Total incurred claims are developed by estimating the incurred but not paid (IBNP) reserves using aggregate block of business paid claims. Paid claims are adjusted using the IBNP completion factors. More specifically, historical claim payment patterns are used to predict the ultimate incurred claims for each date-of-service month. The IBNP is estimated using actuarial principles and assumptions which consider historical claim submission and adjudication patterns, unit cost and utilization trends, claim inventory levels, changes in membership and product mix, seasonality, and other relevant factors including a review of large claims. This same process is used to develop IBNP estimates for allowed claims.

The experience data reflects incurred claims from January 1, 2017 through December 31, 2017 and paid through January 31, 2018. The paid claims for the DC Base experience period are \$867,044. The estimated incurred claims are \$895,665.

### Administrative Costs of Programs that Improve Health Care Quality

The administrative costs included with claims in the numerator of the MLR calculation are shown in Exhibit 6 (MLR Projection).

# Taxes and Licensing or Regulatory Fees

The taxes, licenses and fees removed from premium in the denominator of the MLR calculation are shown in Exhibit 6 (MLR Projection).

### Medical Loss Ratio (MLR)

The projected Medical Loss Ratio (MLR) as defined by HHS is 84.70% and meets the minimum MLR requirements of Insurance Art. § 15-605(c). The details of the MLR calculation are shown in Exhibit 6 (MLR Projection).

### Risk Adjustment

### Risk Adjustment – Experience Period

Risk Adjustment transfer is accrued at the issuer and market level based on 2017 Wakely data. The transfer is allocated to the member-level based by applying the HHS risk transfer calculation to each member relative to the imputed market average; such that members with higher resulting relative transfer scores may have a receivable and members with lower resulting scores may have a payable, regardless of the net market risk transfer result. The resulting member transfers are summed to the HIOS plan level and adjusted for 2017 Risk Adjustment fees of \$0.13 PMPM in Worksheet 2.

### Risk Adjustment - Projection Period

Aetna is projecting a risk adjustment payable. We expect that we will have membership enrolled under the market average morbidity. The resulting PMPM adjustment, net of risk adjustment user fees, is \$64.18 PMPM.

### **Risk Corridor**

The Risk Corridor program does not apply to Small Group business.

# Past and Prospective Loss Experience Within and Outside the State

The loss experience used in the development of the rates was based on the HMO Small Group Experience for Innovation Health Plan, Inc. and PPO Small Group Experience for Innovation Health Insurance Company in Northern Virginia.

## Reasonable Margin for Reserve Needs & Past and Prospective Expenses

The retention portion of the projected premium is illustrated in Exhibit 5.

The prospective general and administrative expenses are based on historical corporate small group market expense levels, current-year projections, and projected changes in expenses, inflation, and membership for 2019. The commission expense factor covers anticipated sales and marketing expenses. Those may include, without limitation, purchase of television, internet and other advertising; payments of commissions and other incentive compensation to the Company's internal sales force; and payment of commissions to external brokers. The exact amounts and distribution among the categories of sales and marketing expenses will depend on a variety of factors including competitive conditions, business strategy, consumer behaviors, and legal and regulatory requirements. The consumer behaviors would capture whether they use a particular distribution channel, commissioned or not, as well as their experience.

Federal taxes include PPACA Taxes and Fees are based on the Notice of Benefit and Payment Parameters for 2019, as well as Federal income tax. The risk adjustment user fee, as previously mentioned in the Risk Adjustment section, is applied to the projected risk adjustment transfer and therefore, excluded from the taxes and fees shown under non-benefit expenses. State premium taxes are estimated on most current known levels and include any known assessments.

The profit and risk load is consistent with the target used in pricing our 2018 plans.

### Any Other Relevant Factors Within and Outside the State

All relevant Factors within and outside the State have been considered in the development of the proposed rates.

# Any other information needed to support the requested rates or to comply with Actuarial Standard of Practice No. 8

This filing is in conformity with all the applicable Actuarial Standards of Practice, including ASOP No. 8.

### **Actuarial Certification**

I, Regis Murayi, am an employee of Aetna Inc. and a member of the American Academy of Actuaries. I have reviewed the enclosed rates submitted by Aetna Health Inc. for the District of Columbia.

These rates reflect the negotiated prices from the provider contracts and the expected utilization experience of the plan.

I relied upon financial records and summaries prepared by responsible officers and employees of Aetna Health Inc. In other respects, my analysis included review of assumptions that I considered necessary.

For preparation of the rates, items identified above:

- (i). are computed in accordance with commonly accepted actuarial standards consistently applied and are fairly stated in accordance with sound actuarial principles,
- (ii). meet the requirements of Washington D.C,
- (iii). make a good and sufficient provision for all unpaid claims of the organization under the terms of its contracts and agreements, and
- (iv). include appropriate provision for all actuarial items which ought to be established where allowed by law.

A target medical loss ratio of 79.5% was used for this filing calculated in the traditional way. The expected 2019 MLR for this filing, as defined by PPACA and before any credibility adjustment, is 84.70%.

These rates are appropriate for quotes delivered for effective dates beginning January 1, 2019. The proposed change is an increase greater than the 10% threshold and will trigger the federal review requirements as specified under 45 CFR Part 154.

This rate filing conforms to the benefit plan provisions required by the Patient Protection and Affordable Care Act (P.L. 111-148) of 2010.

In my opinion, the enclosed rates are reasonable in relation to the anticipated experience of Aetna Health Inc. They are neither excessive nor inadequate, nor unfairly discriminatory.

Regis Murayi, FSA, MAAA Aetna Health Inc. June 1, 2018 Date

# District of Columbia Small Group AHI (HMO plans) Loss Ratio History

DOS	Membership	Claims	Premium*	Loss Ratio
01/01/2016	469	\$55,886	\$188,707	29.62%
02/01/2016	472	\$105,358	\$191,400	55.05%
03/01/2016	472	\$86,818	\$191,749	45.28%
04/01/2016	467	\$101,852	\$190,502	53.46%
05/01/2016	472	\$103,794	\$192,535	53.91%
06/01/2016	469	\$125,823	\$191,201	65.81%
07/01/2016	462	\$121,854	\$188,744	64.56%
08/01/2016	454	\$144,998	\$184,665	78.52%
09/01/2016	447	\$101,224	\$181,811	55.68%
10/01/2016	444	\$203,118	\$179,842	112.94%
11/01/2016	425	\$310,211	\$170,538	181.90%
12/01/2016	410	\$127,429	\$164,059	77.67%
01/01/2017	350	\$155,031	\$147,985	104.76%
02/01/2017	337	\$39,699	\$143,929	27.58%
03/01/2017	327	\$63,680	\$140,215	45.42%
04/01/2017	329	\$67,784	\$140,661	48.19%
05/01/2017	310	\$79,646	\$130,982	60.81%
06/01/2017	313	\$62,710	\$131,836	47.57%
07/01/2017	309	\$58,137	\$132,236	43.96%
08/01/2017	297	\$65,700	\$126,512	51.93%
09/01/2017	297	\$41,579	\$127,311	32.66%
10/01/2017	301	\$67,515	\$132,381	51.00%
11/01/2017	301	\$79,300	\$131,586	60.26%
12/01/2017	299	\$112,519	\$130,713	86.08%
CY 2016	5,463	1,588,364	2,215,754	71.69%
CY 2017	3,770	893,299	1,616,348	55.27%

<sup>\*</sup>Note: Premiums shown are not risk adjusted. The current estimate of the 2017 risk adjusted loss ratio is 66.44%.

# **Certificate Form Names and Numbers**

Form Name	Form Number	
HI DC SG HHIXCOC V003	HI SG HCOC 2019 03-HIX	
HI DC HGrpAg V003	HI SG HGrpAg 03	

# **Schedule Form Names and Numbers**

Form Name	Form Number
HI DC SG-HIXSOB-14041820 V003	HI SG-SOB-14041820 03-HIX
HI DC SG-HIXSOB-14041821 V003	HI SG-SOB-14041821 03-HIX
HI DC SG-HIXSOB-14041824 V003	HI SG-SOB-14041824 03-HIX
HI DC SG-HIXSOB-14041823 V003	HI SG-SOB-14041823 03-HIX
HI DC SG-HIXSOB-14041825 V003	HI SG-SOB-14041825 03-HIX
HI DC SG-HIXSOB-14041822 V003	HI SG-SOB-14041822 03-HIX
HI DC SG-HIXSOB-14041826 V003	HI SG-SOB-14041826 03-HIX

### **Actuarial Memorandum and Certification**

# **General Information**

Company Identifying Information:

**Company Legal Name:** Aetna Health Inc. State: District of Columbia

**HIOS Issuer ID:** 73987 Market: Small Group **Effective Date:** 01/01/2019 AETN-131520634

Rate Filing Tracking Number:

**Policy Form(s):** 

Form Filing Tracking Number: AETN-130955797

Company Contact Information:

Name: **Diane Anderson Telephone Number:** (860)273-3188

**Email Address:** AndersonD1@aetna.com

# 1. Purpose, Scope, and Effective Date

The purpose of this filing is to:

- 1) Provide support for the development of the Part I Unified Rate Review Template:
- 2) Provide support for the assumptions and premiums rate development for the products supported by the policy forms referenced above;
- 3) Request approval of the proposed monthly premium rates; and
- 4) Provide benefit plan designs summaries for the products included in this filing.

The development of the rates reflects the impact of the market forces and rating requirements associated with the Patient Protection and Affordable Care Act (PPACA) and subsequent regulation.

These rates are for plans issued in District of Columbia beginning January 1, 2019. The rates comply with all rating guidelines under federal and state regulations. The filing covers plans that will be offered outside the public Marketplace in District of Columbia.

### 2. Proposed Rate Increase

Monthly premium rates for Small Group Market products in District of Columbia are being revised for effective dates January 1, 2019 through December 31, 2019.

### A. Reason for Rate Increase(s):

- Impact of medical claim trend (including changes in provider unit costs and increased utilization of medical cost services) and pharmacy trend;
- Revisions to our assumptions about market-wide population morbidity and the projected population distribution;
- A 1-year hiatus of the Health Insurers Fee for 2019;
- Revisions to administrative expense projections;
- Modifications in cost sharing to ensure that plans comply with Actuarial Value requirements;
- Updates to our pricing models used to determine the impact of cost sharing designs; and

• Changes in provider networks and contracts.

# B. Variation in Rate Changes by Plan/Product:

Rate changes differ by plan for the following reasons:

- Provider cost estimates have been updated, and the change differs by network.
- Modification to cost sharing differs by plan in order to maintain compliance with Actuarial Value and other regulatory requirements.
- Our internal pricing models have been updated to reflect more current information on levels of induced demand associated with different benefit designs. These changes impact our estimates of the relative costs of the plan designs that will be offered.

Exhibit 1 shows the average threshold increases for products covered by this filing.

# 3. Experience Period Premium and Claims

### A. Paid Through Date:

The experience data reported in Worksheet 1, Section I of the Part I Unified Rate Review Template reflects incurred claims from January 1, 2017 through December 31, 2017 and paid through January 31, 2018.

### B. Premiums (Net of MLR Rebate) in Experience Period:

Experience period premiums are date-of-service premiums from our actuarial experience databases for non-grandfathered Small Group business in District of Columbia. Our internal projections indicate that no MLR rebate is expected to be paid in 2018 (for 2017 experience) for the Small Group MLR Pool in District of Columbia. As such, no adjustment was made to premiums to account for expected rebates.

### C. Allowed and Incurred Claims Incurred During the Experience Period:

Allowed and incurred claims are sourced from our actuarial experience databases. These databases provide member-level detail on total allowed and incurred claims but do not include unit cost or utilization metrics. We allocate claims to cost categories and estimate the corresponding unit costs and utilization metrics by using an alternate reporting system that calculates unit cost and utilization metrics by medical cost category but only permits inclusion/exclusion of experience at the market and segment levels. A reconciliation of aggregate data in our actuarial experience databases is performed to ensure that data is consistent with the experience data contained in our enterprise-wide data warehouse.

Total incurred claims are developed by estimating the incurred but not paid (IBNP) reserves using aggregate block of business paid claims. Paid claims are adjusted using the IBNP completion factors. More specifically, historical claim payment patterns are used to predict the ultimate incurred claims for each date-of-service month. The IBNP is estimated using actuarial principles and assumptions which consider historical claim submission and adjudication patterns, unit cost and utilization trends, claim inventory levels, changes in membership and product mix, seasonality, and other relevant factors including a review of large claims. This same process is used to develop IBNP estimates for allowed claims.

As noted above, the experience period reflects one month of paid claim run-off. The IBNP reserves account for approximately 2.4% of the experience period incurred claims.

# 4. Benefit Categories

Our internal systems assign claims to several benefit categories. We have mapped these categories to the categories described in the Unified Rate Review Instructions released in March, 2018. Inpatient Hospital consists of care delivered at an inpatient facility and associated expenses, included day-based mental health services. Outpatient Hospital includes outpatient surgical, outpatient mental health, and emergency care and associated expenses. Professional includes both specialty physician and primary care physician expenses, including office-based mental health services. Other includes dental, home health care, medical pharmacy expenses, laboratory expenses, and radiology expenses. Non-capitated ambulance is included in the Outpatient Hospital category when billed by the facility and included in Specialist Physician otherwise. Prescription Drug includes drugs dispensed by a pharmacy.

The utilization for these services are counted by service type, and aggregated for each benefit category. Inpatient Hospital utilization is counted as days; Outpatient Hospital, Professional, and Other Medical utilization are counted as visits. Prescription Drug utilization is counted per script.

# 5. Projection Factors

A. Changes in the Morbidity of the Population Insured:

The experience period data includes experience for community-rated policies issued to small employers in 2017.

We also considered the expected morbidity of the DC small group ACA population and the likely population that will be covered by Small Group Single Risk Pool policies in 2019 and have adjusted our projections for this morbidity change accordingly.

# B. Changes in Benefits:

The products included in this filing include benefits necessary to comply with the Essential Health Benefit requirements. The experience data includes experience for Single Risk Pool products that have essentially identical benefits and coverage.

The change in projected utilization due to changes in benefits is also considered. As cost sharing decreases (measured by increasing Actuarial Value), utilization increases. This pattern is reflected in the factors that are built into the federal risk adjustment mechanism that started in 2014. The federal risk adjustment program factors and other proprietary models were considered in the development of the utilization change. The average cost sharing in the experience period was compared with the average cost sharing in the projection period. From the average cost sharing change, an expected utilization change was derived.

### C. Changes in Demographics:

Experience data was normalized for projected changes in the age/gender mix and area mix using internally-developed factors. Exhibits 2 and 3 contain detail on the calculations of the impact of demographic mix shifts.

### D. Other Adjustments:

The 'Other' adjustment includes the projected impact of changes in network composition and provider contracts, expected morbidity changes, changes in benefits, and changes in demographics.

### E. Trend Factors (Cost/Utilization):

Medical trend factors are based on our Medical Economics Unit's national guidance coupled with local trend and network experience, based on analysis of a continuous normalized population, excluding catastrophic claims. Allowed medical trend includes known and anticipated changes in provider contract

rates, severity and medical technology impacts, and expected changes in utilization. The impact of benefit leveraging is accounted for separately in the projected paid to allowed ratio.

Pharmacy trends are based on national commercial group Rx trend analysis. Pharmacy trend considers the impact of formulary changes, patent expirations, new drugs, other general market share shifts, and overall utilization trend. Pharmacy Trend is expressed in terms of allowed trend less rebates.

Exhibit 8 shows the anticipated annual trend from the experience period to the rating period.

# 6. Credibility Manual Rate Development

A. Source and Appropriateness of Experience Data Used:

The source data for our manual rate is the experience incurred from January 1, 2017 to December 31, 2017 and paid through January, 2018 for issuers 12028 and 86443 in the Virginia Small Group HMO & PPO market. This manual experience is the HMO and PPO Small Group Experience for Innovation Health Plan, Inc. and Innovation Health Insurance Company respectively, in Northern Virginia. The manual experience is considered an appropriate source for the manual rate due to similarities in covered benefits and market dynamics to the current ACA Small Group market. The similar dynamics include: no individual medical underwriting and rating by gender, limits on age-rating, and caps for rating on the number of dependents, as well as plans benefits and cost-sharing.

### B. Adjustments Made to the Data:

The Small Group experience used as the basis for the manual rate was adjusted in a similar manner as the base period experience for changes in population risk morbidity, benefits, and demographic and area normalizations. The data is further adjusted for projected changes in network, provider contract rates, and claims adjudication, in addition to unit cost and utilization trend.

### C. Inclusion of Capitation Payments:

No services provided in 2019 will be covered by capitation arrangements.

# 7. Credibility of Experience

No credibility is assigned to the experience data. This is due to the use of alternate experience data that more accurately captures the essential characteristics of the market for which we are developing rates.

### 8. Paid-to-Allowed Ratio

The projected paid to allowed ratio is 80.7%. Paid to allowed ratios are based on 2017 experience that is adjusted for the impact of any plan benefit changes based on our internal pricing models and trend deductible-leveraging.

# 9. Reinsurance and Risk Adjustment

# A. Risk Adjustment – Experience Period

Risk Adjustment transfer is accrued at the issuer and market level based on 2017 Wakely data and our internal projections of how our risk relative to market has changed since that report was issued. The transfer is allocated to the member-level based by applying the HHS risk transfer calculation to each member relative to the imputed market-average, such that members with higher resulting relative transfer scores may have a receivable and members with lower resulting scores may have a payable, regardless of the net market risk transfer result. The resulting member transfers are summed to the HIOS plan level and adjusted for 2017 Risk Adjustment fees of \$0.13 PMPM in Worksheet 2.

### B. Risk Adjustment – Projection Period

We started with 2017 Risk Adjustment accruals to determine our current risk transfer relative to the market. The difference between our projected relative risk and the market's is trended for two years.

In addition, the projected risk adjustment transfer includes changes that were outlined in the 2019 Notice of Benefit and Payment Parameters. The 2019 projected market average premium used in the payment transfer formula is also reduced by 14% to remove administrative cost.

As a result, we project a risk adjustment payable, net of the 2019 user fee of \$0.15 PBMPM. The resulting PMPM adjustment, net of risk adjustment user fees, is \$(64.18).

### 10. Non-Benefit Expenses and Profit & Risk

The retention portion of the projected premium is illustrated in Exhibit 5.

The prospective general and administrative expenses are set to achieve the 80% MLR threshold requirement. Actual general and administrative expenses are based on historical corporate Small Group market expense levels, 2018 projections, and projected changes in expenses, inflation, and membership for 2018 for our National book of Small Group business.

A flat commission per policy per month will be paid to all brokers in District of Columbia during open enrollment. Commissions do not vary by plan.

Federal taxes include PPACA Taxes and Fees are based on the Notice of Benefit and Payment Parameters for 2019, as well as Federal income tax and State Premium taxes. The risk adjustment user fee, as previously mentioned in Section 9, is applied to the projected risk adjustment transfer and therefore, excluded from the taxes and fees shown under non-benefit expenses. State premium taxes are estimated on most current known levels and include any known assessments.

The profit and risk load is consistent with the target used in pricing our 2018 plans.

### 11. Projected Loss Ratio

The expected 2019 MLR for this filing, as defined by PPACA and before any credibility adjustment, is shown in Exhibit 6.

### 12. Single Risk Pool

The plans and rates included in the Part I URRT are those for all plans we intend to offer in the Small Group market in District of Columbia through Aetna Health Inc.. The proposed rates comply with the Single Risk Pool requirements of 45 CFR §156.80(d).

### 13. Index Rate

The index rates for the experience and projection periods are set equal to the actual and projected allowed claims, respectively, less non-essential health benefits.

The index rate reflects the projected mix of business by plan. The AV pricing values for each plan are based on our internal company modeling of plan cost-sharing designs, the plan's provider network, delivery system characteristics, and utilization management practices, the impacts (as applicable) of benefits in addition to EHBs and catastrophic eligibility criteria, and the distribution and administrative costs applicable to the plan/product. Rates do not differ for any characteristic other than those allowable under the regulations as described in 45 CFR 156 §156.80(d)(2).

**Small Group Mark et Trend Adjustments:** Exhibit 7 illustrates the quarterly trend factors, the resulting index rate for effective dates during each calendar quarter, the projected membership distribution by effective date, and the weighted-average index rate. Trend factors are developed from annual forward

trend, leveraging, and also account for changes in the Health Insurers Fee. A trend factor of 1.00 corresponds to a policy period that begins January 1, 2019.

# 14. Market-Adjusted Index Rate

Exhibit E-1 illustrates the development of the Market Adjusted Index Rate. The market-wide adjustment for Risk Adjustment was discussed, previously. The risk adjustment on is displayed on a paid-basis and the exchange user fee is estimated as a PMPM based on the target premium rate on Worksheet 1 of the URRT. These values have each been converted to percent of allowed claims in this Exhibit.

### 15. Plan-Adjusted Index Rates

Exhibit E-2 illustrates the development of the Plan Adjusted Index Rates, and displays each plan-specific adjustment made to the Market Adjusted Index Rate. The 2018 Plan Adjusted Index Rates are displayed in Column 7. The following briefly describes how each set of adjustments was determined.

### A. Actuarial Value, Cost Sharing:

The factors in Column 2 are the product of two separate adjustments:

- 1. We used internal models developed on large group claims experience to estimate the impact of different cost sharing designs. The combination of these two analyses is a projection of the relative paid to allowed ratio which also reflects the impact of out of network coverage.
- 2. We applied an adjustment for the impact different levels of cost sharing have on the use of medical services, which is based in part on the induced utilization factors used in the Risk Adjustment program. These adjustments are first normalized to result in an aggregate factor of 1.0 when applied to the projected 2019 membership.

#### B. Distribution and Administrative Costs:

Exhibit E-2, Column 3, reflects the adjustment for projected administrative costs, including sales, marketing, any commission expense, profit, and risk. These are discussed above in the 'Non-Benefit Expenses and Profit & Risk' section, excluding the Risk Adjustment User Fee, and the Exchange User Fee, which are reflected in the Market-Adjusted Index Rate. These expense and profit assumptions do not vary by plan.

### C. Provider Network, Delivery System, and Utilization Management:

The factors in Column 4 reflect the impact of differences in the network size, efficiency, and provider contract terms. We worked with our contracting area and other subject matter experts to review the impact of these differences and the expected impact on allowed claims.

### D. Benefits in addition to EHBs:

The factors in Column 5 adjust for the impact of benefits in addition to EHBs.

These factors represent the added cost of covering the following benefits:

• One adult eye exam every 12 months

# E. Catastrophic Plan Eligibility:

This filing does not include catastrophic plans.

Worksheet 2 of the URRT displays the Plan Adjusted Index Rates filed in 2017 for the experience period.

### 16. Calibration

# A. Age Curve Calibration:

The age factors are based on the HHS Default Standard Age curve. We then project a premium-weighted average age factor for the 2019 membership using the prescribed age curve and the projected age distribution. The calibration factor is the reciprocal of this weighted average factor.

The age that most closely corresponds to the premium weighted overall average age factor is the average age for the single risk pool.

# B. Geographic Factor Calibration:

Projected area factors are shown in Exhibit 3. Unit cost trend studies were used to evaluate whether there were significant changes to network costs that would require changes from previously filed rating area factors. The geographic calibration factor is the reciprocal of the projected average area factor.

### C. Tobacco Factor Calibration

We are not applying a tobacco factor in our rating.

# 17. Consumer-Adjusted Premium Rate Development

Rates are determined using the prescribed member build-up approach. In the event that a family includes more than three child dependents under age 21, only the three oldest child dependents will be considered in determining the family's premium. Additional child dependents (non-billable members) will not be included in the rate calculation.

The premium for each billable member is calculated as:

Calibrated Plan Adjusted Index Rate \* Age Factor \* Area Factor \* Trend Factor

The resulting rate is rounded to the nearest cent, and rates are then summed for all billable family members.

An example of a contract's premium determined by the member build-up calculation for a family of six, with more than three dependents under age 21, is shown in Exhibit 9.

### 18. Composite Premiums

Small employers will be able to elect to have rates set using a composite approach as permitted by District of Columbia.

### 19. AV Metal Values

The AV Metal Values on Worksheet 2 were based on the AV 2019 Calculator. As applicable, entries were modified to reflect the plan appropriately and/or adjustments were made for plan design features that could not be entered in the calculator per 45 CFR Part 156, §156.135. The accompanying certification discusses how the benefits were modified to fit the parameters and the development of any adjustments. The AV screen shots provide detail on the modified entries and adjustments to AV, as applicable.

# 20. AV Pricing Values

The AV Pricing Values are calculated as the ratio of the Plan Adjusted Index Rate to the Market Adjusted Index Rate. The adjustments reflected in the AV Pricing Values are discussed in Section 15. AV Pricing Values do not differ based on morbidity differences or benefit selection anticipated within the Single Risk Pool.

# 21. Membership Projections

Exhibit A summarizes the membership distribution by plan. Membership projections on Worksheet 2 are based on historical experience, enrollment in ACA-compliant plans through January 2018, and our expectations for future sales as additional members move to these plans from grandfathered and transitional plans.

### Terminated Plans and Products

Exhibit 10 provides a plan and product crosswalk from 2017 to 2019. The crosswalk includes the list of products that have experience in the single risk pool experience period, and products that were made available in 2018 and 2019.

Consistent with the URRT instructions, experience for non-single risk pool terminated products is reported in aggregate under the terminated product with the largest membership in the experience period.

### 22. Plan Type

All plans are consistent with the plan type indicated on Worksheet 2.

### 23. Benefit Design

This filing includes one Bronze, two Silver, and four Gold plans.

Please refer to the corresponding policy forms for detailed benefit language. Exhibit A-2 provides the screenshots from the AV Calculator. All benefit and cost sharing parameters comply with District of Columbia benefit mandates and the requirements of PPACA, including preventive care benefits, deductible limits, and Actuarial Value requirements.

### 24. Marketing

Plans will be available outside of the public Marketplace. These plans may be marketed in a variety of means, including HHS Planfinder and our own website. In addition, members of our 2018 plans will be mailed a discontinuance or renewal letter, in accordance with CMS guidelines. Marketing and distribution approaches may change from time to time at management's discretion.

### 25. Underwriting

Aetna will verify applicant eligibility for these plans based on any applicable age or geographic limitations.

### 26. Renewability

These policies are guaranteed renewable as required under §2703 of the Public Health Service Act.

### 27. Company Financial Condition

As of December 31, 2017, the capital and surplus held by Aetna Health Inc. Of Pennsylvania was approximately \$525 Million. This amount is disclosed in page 3, line 33 of the Company's statutory financial statement dated December 31, 2017. The Company issues commercial and Medicare Advantage coverage in various states for multiple business segments, including to large employer, small employer, and individual purchasers.

### Reliance

While I have reviewed the reasonableness of the assumptions and data in support of both the preparation of the Part I Unified Rate Review Template and the rate development applicable to the products discussed in this filing, I relied on the expertise of other Aetna employees, along with work products produced at their direction, for the following items:

- Experience Period MLR Rebates
- Risk Adjustment Transfer
- Actuarial Value, Modifications, and Benefit Relativities

- Supplemental EHB Pricing
- Population Risk Morbidity
- Medical Cost and Utilization Trend
- Rx Cost and Utilization Trend
- Components of Retention/Administrative Fees
- Value of Network Arrangements
- MH Net Trend
- Experience Period Data Individual
- Experience Period Data Small Group

### Certification

While this memorandum discusses both our development of rates for these products and the completion of the Part I Unified Rate Review Template (URRT), the Part I URRT does not demonstrate the process used by Aetna to develop the rates. Rather, it represents information required by Federal regulation to be provided in support of the review of rate increases, for certification of qualified health plans for Federally-facilitated marketplaces, and for certification that the index rate is developed in accordance with Federal regulation, is used consistently, and is only adjusted by the allowable modifiers. The information provided above is intended to comply with these requirements.

- I, Regis Murayi am a Fellow of the Society of Actuaries, a member of the American Academy of Actuaries, and am qualified in the area of health insurance. I hereby certify that to the best of my knowledge and judgment:
  - 1. This rate filing is in compliance with the applicable laws and regulations of District of Columbia, the requirements under federal law and regulation, and all applicable Actuarial Standards of Practice, including but not limited to:
    - a. ASOP No. 5, Incurred Health and Disability Claims
    - b. ASOP No. 8, Regulatory Filings for Health Benefits, Accident and Health Insurance, and Entities Providing Health
    - c. ASOP No. 12, Risk Classification
    - d. ASOP No. 23, Data Quality
    - e. ASOP No. 25, Credibility Procedures Applicable to Accident and Health, Group Term Life, and Property/Casualty Coverages
    - f. ASOP No. 26, Compliance with Statutory and Regulatory Requirements for the Actuarial Certification of Small Employer Health Benefit Plans
    - g. ASOP No. 41, Actuarial Communications
    - h. ASOP No. 50, Determining Minimum Value and Actuarial Value under the Affordable Care Act

i.

- 2. The Projected Index Rate is:
  - a. In compliance with all applicable State and Federal Statutes and Regulations (45 CFR 156.80(d)(1) and 147.102),
  - b. Developed in compliance with the applicable Actuarial Standards of Practice,
  - c. Reasonable in relation to the benefits provided and the population anticipated to be covered,
  - d. Neither excessive, deficient, nor unfairly discriminatory.

- 3. The Index Rate and only the allowable modifiers as described in 45 CFR 156.80(d)(1) and 45 CFR 156.80(d)(2) were used to generate plan-level rates.
- 4. The percent of total premium that represents essential health benefits included in Worksheet 2, Sections III and IV were calculated in accordance with actuarial standards of practice.
- 5. The geographic rating factors reflect only differences in the costs of delivery (which include unit costs and provider practice pattern differences) and do not include differences for population morbidity by geographic area.
- 6. The AV Calculator was used to determine the AV Metal Values shown in Worksheet 2 of the Part I Unified Rate Review Template for all plans. Adjustments made to reflect benefit features not handled by the AV Calculator are discussed in the attached certification required by 45 CFR Part 156, §156.135.

Regis Murayi, FSA, MAAA Aetna Health Inc. June 1, 2018

Date

### Aetna Health Inc. D.C. Small Group HMO Products

### **Summary**

Aetna Health Inc. has filed 2019 premium rates for small group plans in the District of Columbia.

### Who is affected?

Policies that renew in 2019 in the following products will be affected:

Product Name	# Current Members	Range of Increases
Aetna Health Inc	264	11.8% - 23.1%, 18.8%
		Average

2019 Premium rates for members in the above products will increase by 11.8% - 23.1% in plans listed for Aetna Health Maintenance Organization. Increases are determined by the member's plan and rating area in which they are located.

### Why We Need to Increase Premiums

In 2017, Aetna's financial results were worse than the level required for long-term stability in the Small Group market.

Medical costs are going up and we are changing our rates to reflect this increase. We expect medical costs to go up 11.0%. Medical costs go up mainly for two reasons – providers raise their prices and members get more medical care.

For Small Employers in the District of Columbia, some examples of increasing medical costs we have experienced in the last 12 months include:

- The cost for an inpatient hospital admission has increased 6.4%
- The cost for pharmacy prescriptions have gone up 9.3%
- Use for physician service has increased 6.0%

### What Else Affects Our Request to Increase Premiums

Our estimate of average population health and the expected risk adjustment transfers for Affordable Care Act (ACA) products have changed to reflect new data on market average premiums and population health. Small groups purchasing insurance in the market place are sicker than we initially anticipated. Population risk is also affected by the movement of business between the ACA market and other options as well as among other carriers in the marketplace. These changes are expected to increase costs by 2.1%.

### Will Premiums for All Individuals Increase 18.8%?

No, Increases differ by plan. Some premiums will increase by less than average or even go down. Others will increase by more than the average.

The exact rate change will depend on what benefit plan the individual chooses, when the member's group contract renews, the age and family size and age for enrolling employees, and employer contributions.

### How does this request align to Minimum Loss Ratio Requirements (MLR)?

Non-claim costs are also going up. The Federal Health Insurers Fee has been reinstated after a reprieve in 2017. Some costs, such as operating our IT systems, complying with reporting requirements, and managing our business remain fixed, and are now being spread across fewer members, resulting in higher administrative costs. Aetna will only charge members for the portion of administrative costs that enable plans to still meet the 80% Minimum Loss Ratio requirement.

These rates are expected to produce an MLR equal to or above the 80% requirement for small group business. Under the ACA, at least 80% of the premiums collected by health plans are expected to pay for medical care and activities that improve health care quality for members. If the actual MLR turns out to be less than 80%, rebates will be issued to members in accordance with the law.

Aetna makes significant investments that benefit our members that the government does not allow us to use in this calculation. These investments include customer service, health quality activities like disease management programs, and the development of new information technologies.

### What is Aetna doing to keep premiums affordable?

Aetna is taking a number of steps to keep our products as affordable as possible and to address the underlying cost of health care. These actions include:

- Developing new agreements, arrangements, and partnerships with health care providers that base provider compensation on the quality of care and not the quantity of services.
- Creating medical management programs that address potential health issues for members earlier, improving health outcomes and reducing the need for high-cost health care services.
- Working to reduce the ability of out-of-network providers to collect unreasonably excessive payments for services they provide.

Aetna is dedicated to increasing transparency within the health care system and helping members best utilize the plans that they have. Members can access Aetna Navigator, a secure member website, which allows them to research their specific plan benefits, health care providers in a given area, and in some locations, the cost of certain health care services. Additionally, Aetna's DocFind directory helps members locate in-network doctors and hospitals to save money on their care. The Aetna Navigator streamlined mobile app is also available to allow members to take their care on the go.

Also, Aetna's Plan for Your Health website aims to educate all consumers on how to take advantage of their health care benefits.



980 Jolly Road Mail Code U12S Blue Bell, PA 19422 (215)-775-3837 Fax: (215)-775-6441

June 1, 2018

Mr. Efren Tanheco Supervising Actuary District of Columbia Department of Insurance & Securities Regulation 810 First Street NE, 6<sup>th</sup> Floor Washington, DC 20002

Subject: Aetna Health, Inc. - NAIC Number 95109

Small Group Premium Rate Filing – DC On Exchange Effective dates January 1, 2019 – December 31, 2019

Dear Mr. Tanheco:

I am writing to request approval of the attached Rate Filing for plans offered to Small Groups by Aetna Health, Inc. sold on the DC Exchange. This filing is for effective dates January 1, 2019 – December 31, 2019. This filing contains the benefit plans and rating methodology. The average rate revision proposed is an increase of 18.7%.

The requested rates have been developed incorporating consideration of the market changes and rating requirements taking effect in the Small Group Market and conforms to the benefit plan provisions required by the Patient Protection and Affordable Care Act (P.L. 111-148) of 2010. Additionally, these health benefit plans conform to each respective tier of coverage, defined as Bronze, Silver, and Gold.

This filing is for Aetna's Small Group HMO Medical Expense coverage.

The following supporting documentation is also included:

- 1) An Actuarial Certification
- 2) An Actuarial Memorandum including supporting exhibits and documentation

The forms filing has been submitted under separate cover and the SERFF Filing ID # is AETN-131370485.

The purpose of this rate filing is to comply with regulatory rate filing requirements. This filing is not intended to be used for other purposes. If you need additional information, please contact me by telephone at (860) 273-3188, or via e-mail at <a href="mailto:AndersonD1@Aetna.com">AndersonD1@Aetna.com</a>.

Sincerely,

Diane S. Anderson

Diane S. anderson

### **Certificate Form Names and Numbers**

Form Name	Form Number
HI DC SG HHIXCOC V003	HI SG HCOC 2019 03-HIX
HI DC HGrpAg V003	HI SG HGrpAg 03

### **Schedule Form Names and Numbers**

Form Name	Form Number
HI DC SG-HIXSOB-14041820 V003	HI SG-SOB-14041820 03-HIX
HI DC SG-HIXSOB-14041821 V003	HI SG-SOB-14041821 03-HIX
HI DC SG-HIXSOB-14041824 V003	HI SG-SOB-14041824 03-HIX
HI DC SG-HIXSOB-14041823 V003	HI SG-SOB-14041823 03-HIX
HI DC SG-HIXSOB-14041825 V003	HI SG-SOB-14041825 03-HIX
HI DC SG-HIXSOB-14041822 V003	HI SG-SOB-14041822 03-HIX
HI DC SG-HIXSOB-14041826 V003	HI SG-SOB-14041826 03-HIX

B C D Unified Rate Review v4.3	E	F	G	Н	I J	K	L	М	N O	P	Q	R	S	T U	V	Х	
		ı															
Company Legal Name:		nc. (a PA corp.)		DC													
HIOS Issuer ID:	73987		Market:	Small Group													
Effective Date of Rate Change(s):																	
Market Level Calculations (Same for all Pl	ans)																
Section I: Experience period data																	
experience Period:	01/01/2017		12/31/2017														
		Experience Period	•														
Premiums (net of MLR Rebate) in Experie	aco Boriod:	Aggregate Amount \$1,616,348		% of Prem 100.00%													
Incurred Claims in Experience Period	ice reliou.	\$893,299		55.27%													
Allowed Claims:		\$1,105,573		68.40%													
ndex Rate of Experience Period			\$293.26														
experience Period Member Months		3,770															
ection II: Allowed Claims, PMPM basis																	
		Experience	e Period				01/00/1900		12/30/1900	Mi	d-point to Mid	l-point, Experie	nce to Projection:	-1405 mont	ns		
		on Actual Exper	ience Allowed		Adj't. from E		Annualize Fact		Projections. be	efore credibility A	diustment		Credibility Manual				
	Utilization	Utilization per	Average		Pop'l risk				Utilization per	Average	-,	Utilization	Average				
Benefit Category	Description	1,000	Cost/Service	PMPM	Morbidity	Other	Cost	Util	1,000	Cost/Service	PMPM	per 1,000	Cost/Service	PMPM			
Inpatient Hospital	Days Visits	86.36 312.05		\$30.79 42.39	1.021 1.021	0.910 0.910	1.064 1.042	1.025 1.065	4.78 0.20	\$2.86 12.55	\$0.00 0.00	208.57 465.11	\$4,148.56 1,733.00	\$72.11 67.17			
Outpatient Hospital Professional	Visits	5,611.66		97.78	1.021	0.910	1.042	1.060	6.10	28.21	0.00	7141.26	1,733.00	117.97			
Other Medical	Visits	2,761.61		35.34	1.021	0.910	1.042	1.065	1.73	1.18	0.00	4138.63	215.28	74.25			
Capitation	Benefit Period	12,000.00		0.66	1.021	0.910	1.000	1.000	12,251.17	0.60	0.61	12251.17	0.32	0.33			
Prescription Drug	Prescriptions	8,194.83	126.39	86.31	1.021	0.905	1.093	1.026	401.81	0.00	0.00	7838.61	138.80	90.67			
Total				\$293.26							\$0.63			\$422.49	After Credibility	Projected Perio	d Totals
Section III: Projected Experience:				Projected Allowed	Claims PMPM (w	/applied cre	dibility if appli	cable)			0.00%			100.00%	\$422.49		5547,969
				,	Paid to Allowe										0.807	·	,
					Projected Inco	irred Claims,	before ACA r	ein & Risk Adj	't, PMPM						\$341.10	\$	442,411
					Projected Risk	Adjustment	s PMPM								<u>-64.18</u>		(83,247)
									veries, net of rein pre	em, PMPM				_	\$405.29	\$	5525,658
					Projected ACA	reinsurance	recoveries, n	et of rein pre	m, PMPM						0.00		<u>0</u>
				Projected Incurred											\$405.29	\$	525,658
				Administrative Exp	ense Load									10.25%	52.24		67,755
				Profit & Risk Load										4.74% 5.52%	24.17		31,344
				Taxes & Fees Single Risk Pool Gr	oss Promium Ava	Pato DMADA	.4							5.52%	28.14 \$509.84		36,501 661,258
				Single Risk Pool Gr Index Rate for Proj		. nate, PIVIPI	VI								\$441.33	\$	001,230
					% increase ov	er Experienc	e Period								18.92%		
					% Increase, ar										-0.15%		
				Projected Membe	r Months												1,297
Information Not Releasable to the P	ublic Unloss Author	izad by Lawe This is:	formation has as	at boon publically s	licelosed and man	ho privilege	ud and confide	ntial It is for	internal government	use only and mus	t not bo						
	upiic Ulliess Author	ized by LaW: THIS IN	normation has no	n been publically (	nscioseu and may	ne hi iviiege	u anu connde	iitidi. It is for	memai government	use only and mus	r nor ne						
		ed to persons not aut	thorized to recei	ve the information	. Unauthorized d	isclosure ma	v result in pro	secution to the	ne full extent of the la	w.							

Product-Plan Data Collection

Company Legal Name: HIOS Issuer ID: Effective Date of Rate Change(s): Aetna Health Inc. (a PA corp.) 73987

State: DC Market: Small Group

Section I: General Product and Plan Information																
Product								Aetna Health Maint	enance Organizatio	n						
Product ID:		73987DC004														
Metal:	Bronze	Gold	Gold	Silver	Gold	Silver	Bronze	Gold	Gold	Gold	Silver	Silver	Gold	Gold	Bronze	Gold
AV Metal Value	0.620	0.819	0.794	0.702	0.791	0.714	0.620	0.791	0.813	0.802	0.714	0.707	0.795	0.782	0.617	0.786
AV Pricing Value	0.010	1.063	1.104	0.901	0.010	0.010	0.010	0.010	0.010	0.010	0.010	0.010	1.117	0.010	0.667	1.138
Plan Category	Terminated	Renewing	Renewing	Renewing	Terminated	Terminated	Terminated	Terminated	Terminated	Terminated	Terminated	Terminated	Renewing	Terminated	Renewing	New
Plan Type:	HNOnly	HMO	HMO	HMO	HNOnly	HNOnly	HNOnly	HNOnly	HNOnly	HNOnly	HNOnly	HNOnly	HMO	HNOnly	HMO	HMO
	DC Bronze						DC Bronze					DC Silver HNOnly		DC Gold HNOnly	Aetna Bronze	1
Plan Name	HNOnly 5600 100	Aetna Gold HMO	Aetna Gold HMO	Aetna Silver HMO	DC Gold HNOnly	DC Silver HNOnly	HNOnly 5600 100	DC Gold HNOnly	DC Gold HNOnly	DC Gold HNOnly	DC Silver HNOnly	2700 100 HSA T	Aetna Gold HMO	1700 100 HSA T	HMO 6000 80%	Aetna Gold HMO
	HSA E	70% T	500 90% E	3000 100% HSA E	SJ 1500 100	SJ 2500 100	HSA E RE	SJ 1500 100 RE	70 T RE	500 90 T RE	SJ 2500 100 RE	RE	1600 100% HSA T	RE	HSA E	1000 100% E
Plan ID (Standard Component ID):	73987DC0040001	73987DC0040017	73987DC0040021	73987DC0040029	73987DC0040034	73987DC0040035	73987DC0040036	73987DC0040040	73987DC0040041	73987DC0040042	73987DC0040044	73987DC0040045	73987DC0040046	73987DC0040047	73987DC0040056	73987DC0040058
Exchange Plan?	No	Yes	Yes	Yes	No	No	No	No	No	No	No	No	Yes	No	Yes	Yes
Historical Rate Increase - Calendar Year - 2								2.	57%							
Historical Rate Increase - Calendar Year - 1								9.	10%							
Historical Rate Increase - Calendar Year 0		9.27%														
Effective Date of Proposed Rates	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019	01/01/2019
Rate Change % (over prior filing)	0.00%	13.16%	14.43%	16.61%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	19.06%	0.00%	8.83%	0.00%
Cum'tive Rate Change % (over 12 mos prior)	0.00%	17.30%	18.62%	20.89%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	23.42%	0.00%	12.82%	0.009
Proj'd Per Rate Change % (over Exper. Period)	#DIV/0!	60.56%	#DIV/0!	28.44%	#DIV/0!	#DIV/01	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	29.17%	#DIV/0!	-24.11%	#DIV/0!
Product Rate Increase %		18.73%														

#### Section II: Components of Premium Increase (PMPM Dollar Amount above Current Average Rate PMPM)

Plan ID (Standard Component ID):	Total	73987DC0040001	73987DC0040017	3987DC0040021	73987DC0040029	73987DC0040034	73987DC0040035	73987DC0040036	73987DC0040040	73987DC0040041	73987DC0040042	73987DC0040044	73987DC0040045	73987DC0040046	73987DC0040047	73987DC0040056	73987DC0040058
Inpatient	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outpatient	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
Professional	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Prescription Drug	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
Other	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Capitation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
Administration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Taxes & Fees	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
Risk & Profit Charge	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Total Rate Increase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00
Member Cost Share Increase	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Average Current Rate PMPM	\$268.55	\$0.00	\$362.69	\$372.67	\$298.30	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$362.28	\$0.00	\$236.58	\$0.00
Projected Member Months	1,255	0	248	248	42	0	0	0	0	0	0	0	0	248	0	221	248

#### tion III: Experience Period Information

		73987DC0040001			73987DC0040029	73987DC0040034	73987DC0040035		73987DC0040040	73987DC0040041				73987DC0040046	73987DC0040047		73987DC0040058
Plan Adjusted Index Rate	\$442.54	\$0.00	\$351.62	\$0.00	\$372.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$459.35	\$0.00	\$466.70	\$0.00
Member Months	1,239	0	134	0	102	0	0	0	0	0	0	0	0	668	0	335	0
Total Premium (TP)	\$589,026	\$0	\$35,440	\$0	\$53,685	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$359,732	\$0	\$140,170	\$0
EHB Percent of TP, [see instructions]	83.09%	100.00%	99.83%	100.00%	49.92%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	79.86%	100.00%	99.83%	100.00%
state mandated benefits portion of TP that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TP	16.91%	0.00%	0.17%	0.00%	50.09%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20.14%	0.00%	0.17%	0.00%
Total Allowed Claims (TAC)	\$519.181	\$0	\$61.536	SO.	\$132 983	\$0		\$0.0070	\$0.0070	\$0		\$0.00%	SO.	\$248.142	\$0	\$76.521	SO.
EHB Percent of TAC, [see instructions]	77.50%	100.00%	99.83%	100.00%	49.92%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	79.86%	100.00%	99.83%	100.00%
state mandated benefits portion of TAC that are other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TAC	22.50%	0.00%	0.17%	0.00%	50.09%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	20.14%	0.00%	0.17%	0.00%
Allowed Claims which are not the issuer's obligation:	\$92,045	\$0	\$7,386	\$0	\$18,490	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$50,280	\$0	\$15,889	\$0
Portion of above payable by HHS's funds on behalf of insured person, in dollars	\$0		\$0	\$0	\$0									\$0		\$0	\$0
Portion of above payable by HHS on behalf of insured person, as %	0.00%		0.00%	#DIV/0!	0.00%									0.00%		0.00%	#DIV/0!
Total Incurred claims, payable with issuer funds	\$427,136	\$0	\$54,150	\$0	\$114,492	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$197,861	\$0	\$60,632	\$0
Net Amt of Rein	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Risk Adjustment Transfer Amount	\$936.05	\$0.00	-\$28,871.13	\$0.00	\$58,229.76	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$70,774.94	\$0.00	-\$99,197.52	\$0.00
Incurred Claims PMPM	\$344.74	#DIV/0!	\$404.11	#DIV/0!	\$1,122.47	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$296.20	#DIV/0!	\$180.99	#DIV/0!
Allowed Claims PMPM	\$419.03	#DIV/0!	\$459.22	#DIV/0!	\$1,303.75	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$371.47	#DIV/0!	\$228.42	#DIV/0!
EHB portion of Allowed Claims, PMPM	\$324.76	#DIV/0!	\$458.44	#DIV/0!	\$650.77	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	\$296.67	#DIV/0!	\$228.03	#DIV/0!

### :tion IV: Projected (12 months following effective date)

Plan ID (Standard Component ID):	Total	73987DC0040001	73987DC0040017	73987DC0040021	73987DC0040029	73987DC0040034	73987DC0040035	73987DC0040036	73987DC0040040	73987DC0040041	73987DC0040042	73987DC0040044	73987DC0040045	73987DC0040046	73987DC0040047	73987DC0040056	73987DC0040058
Plan Adjusted Index Rate	\$542.50	\$0.00	\$564.55	\$586.59	\$478.52	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$593.35	\$0.00	\$354.17	\$604.19
Member Months	1,255		248	248	42			-			-			248		221	248
Total Premium (TP)	\$643,740	\$0	\$132,380	\$137,547	\$19,003	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$139,131	\$0	\$74,005	\$141,674
EHB Percent of TP, [see instructions]	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%
state mandated benefits portion of TP that are other																	
than EHB	0.00%		0.00%		0.00%	0.00%	0.00%	0.00%	0.00%		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TP	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%
Total Allowed Claims (TAC)	\$531,667	\$0	\$107,374	\$107,943	\$17,194	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$108,817	\$0	\$80,420	\$109,919
EHB Percent of TAC, [see instructions]	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%	99.83%
state mandated benefits portion of TAC that are																	
other than EHB	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Other benefits portion of TAC	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%	0.17%
Allowed Claims which are not the issuer's obligation	\$100,976	\$0	\$18,806	\$15,917	\$4,480	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$15,732	\$0	\$30,907	\$15,133
Portion of above payable by HHS's funds																	
on behalf of insured person, in dollars	-\$408,124		-\$87,927	-\$85,657	-\$12,063									-\$86,489		-\$49,598	-\$86,390
Portion of above payable by HHS on																	
behalf of insured person, as %	-404.18%		-467.54%	-538.13%	-269.27%									-549.77%		-160.47%	-570.87%
					l				· · · · · · · · · · · · · · · · · · ·								l
Total Incurred claims, payable with issuer funds	\$430,691	\$0	\$88,568	\$92,025	\$12,714	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$93,085	\$0	\$49,513	\$94,786
Net Amt of Rein	\$0		\$0		\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0		\$0	
Risk Adjustment Transfer Amount	-\$77.153	SO.	-\$15,231	-\$15.217	-\$2,589	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	-\$15.212	SO	-\$13,699	-\$15,205

### Rate Filing Justification Part II (Plain Language Summary)

Pursuant to 45 CFR 154.215, health insurance issuers are required to file Rate Filing Justifications. Part II of the Rate Filing Justification for rate increases and new submissions must contain a written description that includes a simple and brief narrative describing the data and assumptions that were used to develop the proposed rates. The Part II template below must be filled out and uploaded as an Adobe PDF file under the Consumer Disclosure Form section of the Supporting Documentation tab.

Name of Company	Aetna Health, In	IC.
SERFF tracking number	AETN-1310018	34
Submission Date	June 1, 2018	
Product Name	DC AHI HMO S	G 2019
Market Type	Individual	Small Group
Rate Filing Type	Rate Increase	New Filing
Scope and Range of the	Increase	

The 18.1% increase is requested because:

Rates are updated to reflect the impact of medical trend, revisions to our assumptions about population morbidity and projected population, changes in cost sharing levels to ensure compliance with Actuarial Value requirements, and changes in provider networks and contracts.

This filing will impact:

# of policyholder's 215 # of covered lives 299

The average, minimum and maximum rate changes increases are:

- Average Rate Change: The average premium change, by percentage, across all policy holders if the filing is approved 18.1%
- Minimum Rate Change: The smallest premium increase (or largest decrease), by percentage, that any one policy holder would experience if the filing is approved 12.8%
- Maximum Rate Change: The largest premium increase, by percentage, that any one policy holder would experience if the filing is approved 23.4%

Individuals within the group may vary from the aggregate of the above increase components as a result of:

the benefit plan the individual chooses, when the member's group contract renews, the age and family size and age for enrolling employees and employer contributions.

### **Financial Experience of Product**

The overall financial experience of the product includes:

The 2017 experience generated by the plans offered under this product produced a loss ratio that was favorable to the target loss ratio before and after risk adjustment. Due to the low volume of members that have enrolled in these plans the 2017 experience is not credible.

The rate increase will affect the projected financial experience of the product by:

The rate revision is not expected to impact the profitability of the product. That is, the target profit margin is unchanged

### **Components of Increase**

The request is made up of the following components:

*Trend Increases* – 48.3 % of the 18.1 % total filed increase

1. Medical Utilization Changes –Defined as the increase in total plan claim costs not attributable to changes in the unit cost of underlying services, or renegotiation of provider contracts. Examples include changes in the mix of services utilized, or an increase/decrease in the frequency of service utilization.

This component is 22.8% of the 18.1% total filed increase.

2. Medical Price Changes – Defined as the increase in total plan claim costs attributable to changes in the unit cost of underlying services, or renegotiation of provider contracts.

This component is 25.5% of the 18.1% total filed increase.

Other Increases – 51.7 % of the 18.1 % total filed increase

1. Medical Benefit Changes Required by Law – Defined as any new mandated plan benefit changes, as mandated by either State or Federal Regulation.

This component is 4.3 % of the 18.1% total filed increase.

2. Medical Benefit Changes Not Required by Law – Defined as changes in plan benefit design made by the company, which are not required by either State or Federal Regulation.

This component is 0 % of the 18.1% total filed increase.

3. Changes to Administration Costs – Defined as increases in the costs of providing insurance coverage. Examples include claims payment expenses, distribution costs, taxes, and general business expenses such as rent, salaries, and overhead.

This component is 7.1 % of the 18.1% total filed increase.

4. Changes to Profit Margin – Defined as increases to company surplus or changes as an additional margin to cover the risk of the company.

This component is 0.0 % of the 18.1% total filed increase.

5. Other – Defined as:

Changes in commission, benefit slope, risk adjustment, provider contracting, experience and population risk.

This component is 40.3% of the 18.1% total filed increase.

### Exhibit 1 2019 Rate Increases by Product

Product	Average Rate Increase	Minimum Rate Increase	Maximum Rate Increase
Aetna Health Maintenance Organization	18.13%	12.82%	23.42%

### Exhibit 2 Claim Impact due to Demographic Changes

	Experienc Distrib			Demographic ctor		ted Period ribution		Demographic ctor
Age	Male	Female	Male	Female	Male	Female	Male	Female
0	0.27%	0.74%	1.050	0.939	0.48%	1.01%	1.050	0.939
1	0.48%	0.74%	1.050	0.939	0.50%	0.76%	1.050	0.939
3	0.24% 0.24%	0.21%	0.601	0.596 0.596	0.42%	0.60%	0.601	0.596 0.596
4	0.27%	1.09%	0.601	0.596	0.43%	0.86%	0.601	0.596
5	0.03%	0.00%	0.570	0.565	0.20%	0.36%	0.570	0.565
6	0.42%	0.32%	0.570	0.565	0.47%	0.53%	0.570	0.565
7	0.21%	0.90%	0.570	0.565	0.45%	0.50% 0.48%	0.570	0.565
8	0.13% 0.24%	0.32%	0.570 0.570	0.565 0.565	0.17%	0.48%	0.570 0.570	0.565 0.565
10	0.50%	0.00%	0.578	0.565	0.29%	0.13%	0.578	0.565
11	0.08%	0.00%	0.578	0.565	0.20%	0.07%	0.578	0.565
12	0.03%	0.03%	0.578	0.565	0.33%	0.37%	0.578	0.565
13 14	0.34%	0.82%	0.578 0.578	0.565 0.565	0.77%	0.41% 0.27%	0.578 0.578	0.565 0.565
1	0.24%	0.03%	0.606	0.615	0.47%	0.29%	0.606	0.615
16	0.42%	0.24%	0.606	0.615	0.25%	0.41%	0.606	0.615
17	0.29%	0.13%	0.606	0.615	0.43%	0.56%	0.606	0.615
18	0.42%	0.00%	0.606	0.615	0.28%	0.41%	0.606	0.615
19 20	0.69% 0.50%	0.32%	0.606 0.451	0.615 0.741	0.37%	0.21% 0.25%	0.606 0.451	0.615 0.741
21	0.34%	0.40%	0.451	0.741	0.22%	0.67%	0.451	0.741
22	0.80%	1.17%	0.451	0.741	0.61%	0.79%	0.451	0.741
23	0.74%	0.40%	0.451	0.741	0.80%	1.12%	0.451	0.741
24	0.77%	1.33%	0.451	0.741	1.00%	1.19%	0.451	0.741
25 26	0.64% 1.62%	1.75% 2.07%	0.460	1.106 1.106	1.16% 2.95%	1.53% 2.21%	0.460	1.106 1.106
27	2.15%	1.14%	0.460	1.106	2.35%	1.50%	0.460	1.106
28	3.02%	1.41%	0.460	1.106	2.80%	1.94%	0.460	1.106
29	2.60%	2.52%	0.460	1.106	2.55%	2.61%	0.460	1.106
30	2.33%	0.93%	0.519	1.197	2.21%	1.90%	0.519	1.197
31 32	1.17% 1.59%	0.56%	0.519 0.519	1.197 1.197	1.49%	0.89% 1.30%	0.519 0.519	1.197 1.197
33	1.99%	0.95%	0.519	1.197	1.86%	1.16%	0.519	1.197
34	1.94%	1.51%	0.519	1.197	1.68%	1.47%	0.519	1.197
35	1.78%	0.29%	0.630	1.197	1.75%	0.99%	0.630	1.197
36	1.01%	0.34% 1.09%	0.630	1.197 1.197	1.23% 0.96%	0.74% 1.05%	0.630	1.197 1.197
37 38	1.62%	1.09%	0.630	1.197	1.33%	1.10%	0.630	1.197
39	0.88%	0.88%	0.630	1.197	0.96%	0.86%	0.630	1.197
40	1.35%	0.64%	0.790	1.197	1.11%	0.88%	0.790	1.197
41	1.14%	0.69%	0.790	1.197	0.86%	0.81%	0.790	1.197
42	0.95% 0.45%	0.64%	0.790 0.790	1.197 1.197	1.10% 0.60%	0.80% 0.41%	0.790 0.790	1.197 1.197
44	0.43%	0.34%	0.790	1.197	0.64%	0.61%	0.790	1.197
45	0.74%	0.45%	1.000	1.269	0.87%	0.78%	1.000	1.269
46	0.05%	0.50%	1.000	1.269	0.44%	0.61%	1.000	1.269
47 48	0.00%	0.21%	1.000	1.269	0.22%	0.42%	1.000	1.269
48	0.66% 1.27%	0.56% 0.53%	1.000	1.269 1.269	0.27%	0.44% 0.61%	1.000	1.269 1.269
50	0.42%	0.34%	1.370	1.460	0.22%	0.48%	1.370	1.460
51	0.48%	0.50%	1.370	1.460	0.46%	0.57%	1.370	1.460
52	0.77%	0.29%	1.370	1.460	0.43%	0.39%	1.370	1.460
53 54	0.85% 0.66%	2.07% 1.17%	1.370 1.370	1.460 1.460	0.37%	0.88%	1.370 1.370	1.460 1.460
55	1.25%	1.17%	1.757	1.745	0.64%	0.49%	1.757	1.745
56	1.14%	0.53%	1.757	1.745	0.34%	0.43%	1.757	1.745
57	0.95%	0.19%	1.757	1.745	0.57%	0.33%	1.757	1.745
58	0.40%	1.35%	1.757	1.745	0.42%	0.51%	1.757	1.745
59 60	0.48% 0.66%	1.06% 0.95%	1.757 2.218	1.745 2.128	0.26%	0.48%	1.757 2.218	1.745 2.128
61	0.64%	0.93%	2.218	2.128	0.31%	0.31%	2.218	2.128
62	0.64%	0.42%	2.218	2.128	0.45%	0.24%	2.218	2.128
63	1.06%	0.08%	2.218	2.128	0.60%	0.25%	2.218	2.128
64	0.45%	0.82%	2.218	2.128	0.16%	0.35%	2.218	2.128
65+	1.59%	1.49%	3.200	2.700	0.78%	1.11%	3.200	2.700

Experience Period	1.0665
Demographic Factor	1.0003

Experience Period Demographic Factor computed as the weighted average of gender specific Demographic Factor by current population distribution.

Projected Demographic	0.9612
Factor	

Projected Demographic Factor computed as the weighted average of gender specific Demographic Factor by projected population distribution.

Demographic Change	0.9013
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Note:
Claim Impact due to Demographic Changes computed as the ratio of the Projected Demographic Factor over the Experience Period Demographic Factor.

### ${\bf Exhibit~3} \\ {\bf Projected~Membership~Distribution~by~County}$

Rating Area	Counties	Experience Period Membership	Experience Period Area Factor	Projected Membership	Projected Area Factor
1	District of Columbia	100%	1.000	100%	1.000

Average Experience Period Area Factor	1.0000

### Note:

Average Experience Period Area Factor computed as the weighted average of Experience Period Area Factors by experience period membership distribution.

Average Projected Area Factor	1.0000
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### Note:

Projected Area Factor computed as the weighted average of Projection Period Area Factors by projected membership distribution.

Area Shift Factor	1.0000
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### Note:

Area Shift Factor computed as the ratio of the Projected Membership by Area over the Experience Membership by Area Factor represents:

The impact due to the shift of the population distribution across areas.

Area Factor Change	1.0000
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### Note:

Area Factor Change computed as the ratio of the Projected Area Factor over the Experience Area Factor both using experience Factor represents:

The impact due to cost relativity changes, including changes to provider networks and contracts, from the experience period to the rating period.

# Exhibit 4 Projected Membership and Paid to Allowed by Metal Tier

Metallic Tier	Projected	Projected Paid to	
Wietanic Tier	Membership	Allowed Ratio	
Platinum	0	N/A	
Gold	992	86%	
Silver	84	73%	
Bronze	221	62%	
Catastrophic	0	N/A	
Total	1,297	81%	

# Exhibit 5 Retention as a Percent of Premium and PMPM

Retention Components	% of Premium	PMPM
Administrative Expense Load	10.25%	\$52.24
Profit & Risk Load	4.74%	\$24.17
Premium Tax	3.26%	\$16.62
User Exchange Fee	1.00%	\$5.10
State Based Exchange Fee	0.00%	\$0.00
HIF	0.00%	\$0.00
PCORI	0.00%	\$0.00
Federal Income Tax	1.26%	\$6.42
Total Taxes and Fees	5.52%	\$28.14

# Exhibit 6 MLR Projection

			Formula
(a)	Premium (pmpm)	\$509.84	
(b)	Medical Cost (pmpm)	\$402.59	
(c)	Medical Benefit Ratio (MBR)	79.0%	= (c) / (b)
(d)	Quality Improvement Action (pmpm)	\$2.93	= (a) x 0.57%
(e)	Taxes and Fees (pmpm)	\$30.84	
(f)	Adjusted Premium (pmpm)	\$478.99	=(a) - (e)
(g)	Adjusted Claims (pmpm)	\$405.52	= (b) + (d)
	Medical Loss Ratio (MLR)	84.7%	=(g)/(f)

### Notes:

ACA adjustments for QIA and taxes and fees are estimates based on historical experience and projected expenses.

Values reflect current actuarial projections and will differ from the final reported MLR.

This projection applies to the products included in this filing and is a standalone calculation for the 2019 calendar year. This projection differs from the MLR calculation specified by PPACA which includes three years of experience for all business in the MLR pool.

### Exhibit 7 Quarterly Trend Factors

Effective Quarter	Membership	Trend Factor	Index Rate
1Q 2019	27.7%	1.000	\$421.77
2Q 2019	5.8%	1.028	\$433.79
3Q 2019	45.8%	1.058	\$446.15
4Q 2019	20.7%	1.088	\$458.86
Total	100.0%	1.046	\$441.33

### Exhibit 8 Trend Exhibit

Service Type	Unit Cost	Utilization	Total
Facility Inpatient	6.4%	2.5%	9.0%
Facility Outpatient	4.2%	6.5%	11.0%
Physician	1.6%	6.0%	7.8%
Capitation	0.0%	0.0%	0.0%
Medical	3.3%	5.7%	9.1%
		•	
Pharmacy	9.3%	2.6%	12.1%
Total (Med + Rx)	5.0%	4.8%	10.1%

### Exhibit 9

### **Sample Rate Calculation**

The following steps outline the mathematical formula used to develop the member level rates for a sample sma The input assumptions and the census provided below are for illustrative purposes only.

### **Sample Small Group Information:**

Effective Date: 01/01/2019
Rating Area: Rating Area 1

Plan: DC Gold HMO 70% T

	<b>Employee</b>	Spouse	Child 1	Child 2	Child 3
<b>Group Census</b>	<u>Age</u>	<u>Age</u>	<u>Age</u>	<u>Age</u>	<u>Age</u>
Employee 1	35	36	5	7	
Employee 2	56	52			
Employee 3	24	21			
Employee 4	52	49	19	17	16
Employee 5	65	65	25		
Employee 6	58	60	24		
Employee 7	56	51			
Employee 8	42	41			
Employee 9	33	34	5	6	7
Employee 10	25	28	2	1	

### Age and Tobacco Age Factors

<u>Factors</u>	Employee	Spouse	Child 1	Child 2	Child 3
Employee 1	0.876	0.896	0.654	0.654	
Employee 2	1.801	1.545			
Employee 3	0.727	0.727			
Employee 4	1.545	1.377	0.654	0.654	0.654
Employee 5	2.181	2.181	0.727		
Employee 6	1.944	2.099	0.727		
Employee 7	1.801	1.487			
Employee 8	1.053	1.013			
Employee 9	0.836	0.856	0.654	0.654	0.654
Employee 10	0.727	0.744	0.654	0.654	

### **Calculation of Monthly Premium**

Step 1: Multiply Market Base Rate x Rating Area Factor x Plan Factor x Effective Date Factor

Market Base Rate =	\$645.13
x Rating Area Factor (Rating Area 1)	1.0000
x Plan Factor	0.8510
x Effective Date Factor	1.0000
Market Base Rate adjusted for Plan/Area/Effective Date =	\$549.03

Step 2: Multiply Adjusted Market Base Rate in Step 1 by the Member level Age and Tobacco Factors:

<b>Member Monthly Rates</b>	Employee	Spouse	Child 1	Child 2	Child 3	Total
Employee 1	\$480.95	\$491.93	\$359.06	\$359.06		\$1,691.00
Employee 2	\$988.80	\$848.25				\$1,837.05
Employee 3	\$399.14	\$399.14				\$798.28
Employee 4	\$848.25	\$756.01	\$359.06	\$359.06	\$359.06	\$2,681.44
Employee 5	\$1,197.43	\$1,197.43	\$399.14			\$2,794.00
Employee 6	\$1,067.31	\$1,152.41	\$399.14			\$2,618.86
Employee 7	\$988.80	\$816.40				\$1,805.20
Employee 8	\$578.13	\$556.16				\$1,134.29
Employee 9	\$458.99	\$469.97	\$359.06	\$359.06	\$359.06	\$2,006.14
Employee 10	\$399.14	\$408.48	\$359.06	\$359.06		\$1,525.74

**Group Total Monthly Premium:** 

\$18,892.00

Note: Member level monthly rates are rounded to the nearest penny.

### Exhibit 10 Plan Mapping

2017 HIOS Plan ID	2017 Plan Name	2018 HIOS Plan ID	2018 Plan Name	2019 HIOS Plan ID	2019 Plan Name
73987DC0040017	DC Gold HNOnly 70% T	73987DC0040017	DC Gold HMO 70%	73987DC0040017	DC Gold HMO 70% T
73987DC0040001	DC Bronze HNOnly 5600 100% HSA E	73987DC0040056	DC Bronze HMO 5000 80% HSA E	73987DC0040056	DC Bronze HMO 6000 80% HSA E
73987DC0040046	DC Gold HNOnly 1700 100% HSA T	73987DC0040046	DC Gold HMO 1600 100% HSA T	73987DC0040046	DC Gold HMO 1600 100% HSA T
73987DC0040029	DC Silver HNOnly 2700 100% HSA T	73987DC0040029	DC Silver HMO 3000 100% HSA E	73987DC0040029	DC Silver HMO 3000 100% HSA E
73987DC0040048	DC Bronze HNOnly 6450 100% Simple HSA E	73987DC0040056	DC Bronze HMO 5000 80% HSA E	73987DC0040056	DC Bronze HMO 6000 80% HSA E
73987DC0040034	DC Gold HNOnly SJ 1500 100%	73987DC0040046	DC Gold HMO 1600 100% HSA T	73987DC0040046	DC Gold HMO 1600 100% HSA T
73987DC0040035	DC Silver HNOnly SJ 2500 100%	73987DC0040029	DC Silver HMO 3000 100% HSA E	73987DC0040029	DC Silver HMO 3000 100% HSA E
73987DC0040050	DC Gold HNOnly 3500 100% Simple	73987DC0040046	DC Gold HMO 1600 100% HSA T	73987DC0040046	DC Gold HMO 1600 100% HSA T
73987DC0040021	DC Gold HNOnly 500 90% T	73987DC0040021	DC Gold HMO 500 90%	73987DC0040021	DC Gold HMO 500 90% E
				73987DC0040058	DC Gold HMO 1000 100% E

### Aetna Life Insurance Company HIOS ISSUER ID: 77422

### Exhibit 11 Projected Age/Gender Distribution

Age	Male	Female	DC Age Factor
0-14	5.90%	7.31%	0.654
15	0.37%	0.29%	0.654
16	0.25%	0.41%	0.654
17	0.43%	0.56%	0.654
18	0.28%	0.41%	0.654
19	0.37%	0.21%	0.654
20	0.31%	0.25%	0.654
21	0.22%	0.67%	0.727
22	0.61%	0.79%	0.727
23	0.80%	1.12%	0.727
24	1.00%	1.19%	0.727
25	1.16%	1.53%	0.727
26	2.95%	2.21%	0.727
27	2.35%	1.50%	0.727
28	2.80%	1.94%	0.744
29	2.55%	2.61%	0.760
30	2.21%	1.90%	0.779
31	1.49%	0.89%	0.799
32	1.36%	1.30%	0.817
33	1.86%	1.16%	0.836
34	1.68%	1.47%	0.856
35	1.75%	0.99%	0.876
36	1.23%	0.74%	0.896
37	0.96%	1.05%	0.916
38	1.33%	1.10%	0.927
39	0.96%	0.86%	0.938
40	1.11%	0.88%	0.975
41	0.86%	0.81%	1.013
42	1.10%	0.80%	1.053
43	0.60%	0.41%	1.094
44	0.64%	0.61%	1.137
45	0.87%	0.78%	1.181
46	0.44%	0.61%	1.227
47	0.22%	0.42%	1.275
48	0.27%	0.44%	1.325
49	0.62%	0.61%	1.377
50	0.22%	0.48%	1.431
51	0.46%	0.57%	1.487
52	0.43%	0.39%	1.545

### Note:

Age Calibration Factor computed as the weighted average of HHS Age Factor by projected membership distribution.

Weighted Average Age	40
----------------------	----

### Note:

This is the age that most closely corresponds to the age calibration factor.

53	0.37%	0.88%	1.605
54	0.60%	0.66%	1.668
55	0.64%	0.49%	1.733
56	0.34%	0.43%	1.801
57	0.57%	0.33%	1.871
58	0.42%	0.51%	1.944
59	0.26%	0.48%	2.020
60	0.51%	0.60%	2.099
61	0.38%	0.31%	2.181
62	0.45%	0.24%	2.181
63	0.60%	0.25%	2.181
64	0.16%	0.35%	2.181
65+	0.78%	1.11%	2.181

### Exhibit 12 Comparison of Key Pricing Factors to LY (2018) Pricing

### % Impact to

			% Impact to	
Category	2018	2019	Premium	Description
Base Experience PMPM*	\$266.93	\$275.58	2.1%	Using all SG experience (HMO/PPO) from IH to price DC
Pricing Trend (annual)	11.1%	11.6%	9.1%	Experience higher utilization and unit cost pressure
Morbidity	1.03	1.02	-0.3%	Expecting market risk pool to deteriorate
Benefit	0.947	0.964	0.8%	Leaner portfolio in 2018 compared to 2017
Demographic	1.000	1.000	0.0%	No material change
Area Factor	1.000	1.000	0.0%	No material change
Other	0.967	0.958	-1.1%	
Network Change	1.060	1.054	0.2%	Adj to normalize experience for manual pricing
Risk Adjustment	-\$19.76	-\$64.17	10.6%	
Projected Claim Cost	\$315.93	\$405.28	21.4%	wksht 1 projected incurred claims (v38)
% of Premium Items				
Admin	9.4%	8.8%	1.3%	decreasing market footprint leads to increasing admin costs PMPM
Profit	6.0%	6.0%	1.3%	
FIT	2.10%	1.26%	-0.6%	No material change
AFIT	3.90%	4.74%	1.9%	No material change
Taxes & Fees	9.0%	5.7%	-2.1%	
Commissions	1.5%	1.4%	0.2%	Reducing commissions
Prem Tax	3.3%	3.3%	0.7%	
HIF	3.2%	0.0%	-3.2%	Introducing HIF back in from 1 yr hiatus
Federal EUF	1.0%	1.0%	0.2%	
State EUF	0.0%	0.0%	0.0%	N/A
PCORI	0.04%	0.00%	0.0%	No material change
Total % of Prem	24.43%	20.51%		
Single Risk Pool Premium (Wksht 1)	\$418.08	\$509.83	21.9%	
SG Trend Factor	1.020	1.058	3.7%	
Index Rate	\$426.40	\$539.21		Wksht II (plan adj index rate f81)
Calibration Factors				
Trend	1.020	1.058		
Age	1.047	0.979		
Area	1.000	1.000		
Tobacco	1.000	1.000		
Avg 1.0 Premium	\$399.22	\$520.85		
Remove trend factor	\$391.43	\$492.46		
Consumer Premium Relativity	0.796	0.807		
Avg Prem	\$311.49	\$397.60	27.64%	
Premium Mix	0.904	0.842	-6.9%	
Avg Projection Period Premium	\$281.65	\$334.68	18.830%	ties back to wksht 2 row 29, see Annual Rate Change tab for further breakout

#### Footnotes

<sup>\*</sup>Base Experience PMPM for 2017 is 2015 Claims experience used for pricing LY with 1 year of trend (9.7%) to bring the claim level to 2016

<sup>\*</sup>Base Experience PMPM for 2018 is 2016 Claims experience

## ${\bf Exhibit\ A} \\ {\bf Product\ Portfolio\ \&\ Projected\ Membership\ Distribution} \\$

HIOS Plan-ID	Network	Plan	Metallic Tier	Actuarial Value	Exchange Offering	Projected Membership Distribution
73987DC0040017	HMO	DC Gold HMO 70% T	Gold	81.89%	Yes	19.12%
73987DC0040021	HMO	DC Gold HMO 500 90% E	Gold	79.35%	Yes	19.12%
73987DC0040029	HMO	DC Silver HMO 3000 100% HSA E	Silver	70.16%	Yes	3.24%
73987DC0040046	HMO	DC Gold HMO 1600 100% HSA T	Gold	79.48%	Yes	19.12%
73987DC0040056	HMO	DC Bronze HMO 6000 80% HSA E	Bronze	61.67%	Yes	17.04%
73987DC0040057	HMO	DC Silver HMO 4500 80% E	Silver	71.85%	Yes	3.24%
73987DC0040058	HMO	DC Gold HMO 1000 100% E	Gold	78.59%	Yes	19.12%

### Aetna Life Insurance Company HIOS ISSUER ID: 77422

### Exhibit A-1 Rate Change by Plan

2018 HIOS Plan ID	2018 Plan Name	1Q2018 Premium Rate	2019 HIOS Plan ID	2019 Plan Name	1Q2019 Premium Rate	Rate Change
73987DC0040021	DC Gold HMO 500 90%	\$352.25	73987DC0040021	DC Gold HMO 500 90% E	\$411.93	16.9%
73987DC0040017	DC Gold HMO 70%	\$342.81	73987DC0040017	DC Gold HMO 70% T	\$396.45	15.6%
73987DC0040056	DC Bronze HMO 5000 80% HSA E	\$223.62	73987DC0040056	DC Bronze HMO 6000 80% HSA E	\$248.71	11.2%
73987DC0040046	DC Gold HMO 1600 100% HSA T	\$342.43	73987DC0040046	DC Gold HMO 1600 100% HSA T	\$416.67	21.7%
73987DC0040029	DC Silver HMO 3000 100% HSA E	\$281.96	73987DC0040029	DC Silver HMO 3000 100% HSA E	\$336.03	19.2%
73987DC0040057	DC Silver HMO 4500 80%	\$259.30	73987DC0040057	DC Silver HMO 4500 80%	\$309.78	19.5%

### Aetna Health Inc. HMO

### Actuarial Value Screenshots

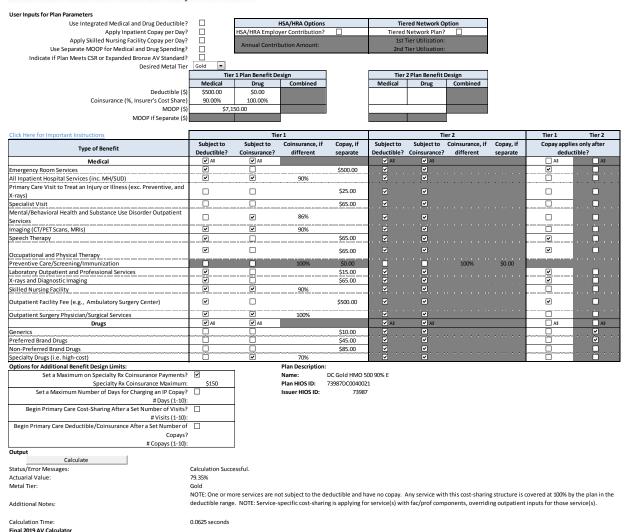
HIOS ID	<u>Plan Name</u>	<u>Page</u>
73987DC0040017	DC Gold HMO 70% T	1
73987DC0040021	DC Gold HMO 500 90% E	2
73987DC0040057	DC Silver HMO 4500 80% E	3
73987DC0040046	DC Gold HMO 1600 100% HSA T	4
73987DC0040029	DC Silver HMO 3000 100% HSA E	5
73987DC0040056	DC Bronze HMO 6000 80% HSA E	6
73987DC0040058	DC Gold HMO 1000 100% E	7

The Actuarial Value Calculator (AV Calculator) is designed to give an estimate of network liability for a given plan design. This build of the AV Calculator uses data from a large national commercial database to build continuance tables by metal tier.

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?			HSA/HRA Option	s	Tie	red Network O	ption			
Apply Inpatient Copay per Day?			yer Contribution			Network Plan?				
Apply Skilled Nursing Facility Copay per Day?					1st 7	Fier Utilization				
Use Separate MOOP for Medical and Drug Spending?		Annual Contril	oution Amount:		2nd 7	Fier Utilization				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?							-			
Desired Metal Tier	Gold 🔻									
	Tier	1 Plan Benefit De	esign		Tier	2 Plan Benefit	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)	\$0.00	\$0.00								
Coinsurance (%, Insurer's Cost Share)	70.00%	100.00%								
MOOP (\$)	\$7,0	00.00				•				
MOOP if Separate (\$)				_						
			_				_			
Click Here for Important Instructions		Tie	r1			Ti	ier 2		Tier 1	Tier 2
Type of Benefit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay appli	es only after
туре от велетіс	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance?	different	separate	deduc	ctible?
Medical	<b>✓</b> All	<b>✓</b> All			✓ All	✓ All			☐ All	□ All
Emergency Room Services		V	70%		V V	V V				
All Inpatient Hospital Services (inc. MH/SUD)		<b>V</b>	70%		~	V				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and				ć2F 00						П
X-rays)				\$25.00	V	~				Ш
Specialist Visit				\$65.00	V	V				
Mental/Behavioral Health and Substance Use Disorder Outpatient		<b>V</b>	86%		V	✓				
Services		V	80%			v				
Imaging (CT/PET Scans, MRIs)		V	70%		✓	V				
Speech Therapy				\$65.00	V	V				
				\$65.00	✓	✓				
Occupational and Physical Therapy					-					0
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services		V	70%		V	V				
X-rays and Diagnostic Imaging		V	70%		✓	V				
Skilled Nursing Facility		V	70%		V	V				Ö
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)		~	70%		✓	V				
	_				V	V				
Outpatient Surgery Physician/Surgical Services		Z .	70%		)					
Drugs	✓ All	✓ All			✓ All	✓ All			All	All
Generics				\$10.00	V	v				] [
Preferred Brand Drugs				\$45.00	> >	V V				□ <
Non-Preferred Brand Drugs				\$85.00	V					
Specialty Drugs (i.e. high-cost)		V	70%			V				
Options for Additional Benefit Design Limits:	_	1	Plan Description							
Set a Maximum on Specialty Rx Coinsurance Payments?			Name:	DC Gold HMO 7						
Specialty Rx Coinsurance Maximum:			Plan HIOS ID:	73987DC004001	<i>'</i>					
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	73987						
#Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):										
Begin Primary Care Deductible/Coinsurance After a Set Number of										
Copays? #Copays (1-10):										
Output # Copays (1-10):		1								
Calculate										
Status/Error Messages:	Calculation Succe	accful								
Actuarial Value:	81.89%	assiul.								
Metal Tier:	61.89% Gold									
Wetal liel.		ecific cost-sharin	a is applying for	cancicals) with fa	c/prof compos	ents overridin	g outpatient inpu	ts for those so	nvice(s)	
Additional Notes:	Jeivice-sp	ccinc cost-silaliii	P 12 abbiling 101 :	c.v.cc(3) with id	y proi compon	erra, overrium	P ogrbanent mba	uiose se	(3).	
Additional Notes:										
Calculation Times	0.0035									
Calculation Time: Final 2019 AV Calculator	0.0625 seconds									
i mai 2013 AV Calculator										

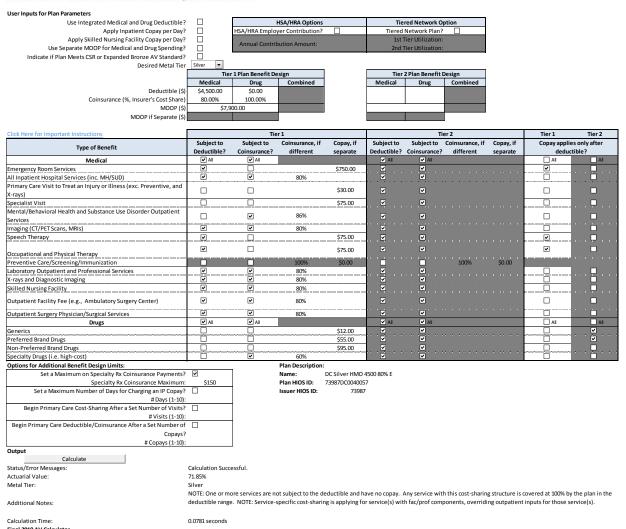
This product, DC Gold HMO 70% T, satisfies the HHS guidelines for a Gold plan with an Actuarial Value of 81.89%.

The Actuarial Value Calculator (AV Calculator) is designed to give an estimate of network liability for a given plan design. This build of the AV Calculator uses data from a large national commercial database to build continuance tables by metal tier.



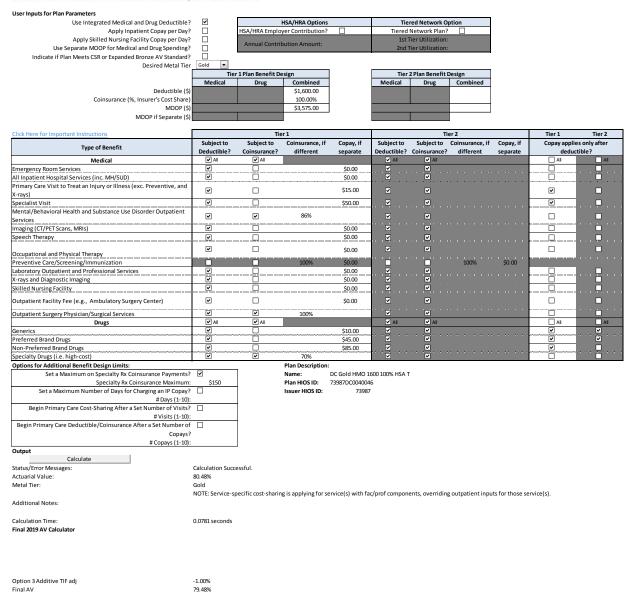
This product, DC Gold HMO 500 90% E satisfies the HHS guidelines for a Gold plan with an Actuarial Value of 79.35%.

The Actuarial Value Calculator (AV Calculator) is designed to give an estimate of network liability for a given plan design. This build of the AV Calculator uses data from a large national commercial database to build continuance tables by metal tier.



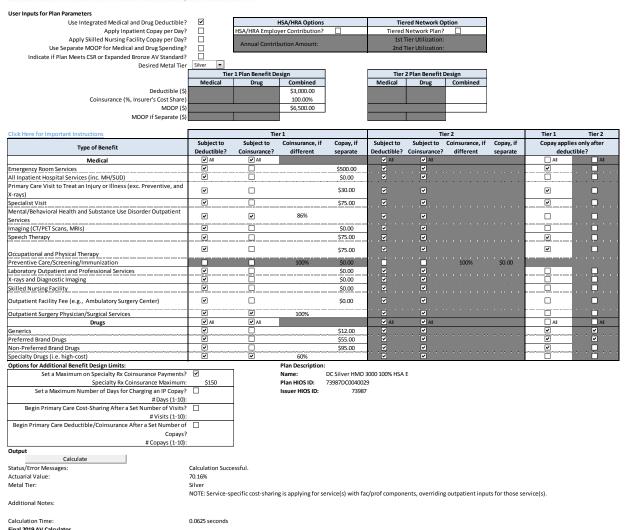
This product, DC Silver HMO 4500 80% E, satisfies the HHS guidelines for a Silver plan with an Actuarial Value of 71.85%.

The Actuarial Value Calculator (AV Calculator) is designed to give an estimate of network liability for a given plan design. This build of the AV Calculator uses data from a large national commercial database to build continuance tables by metal tier.



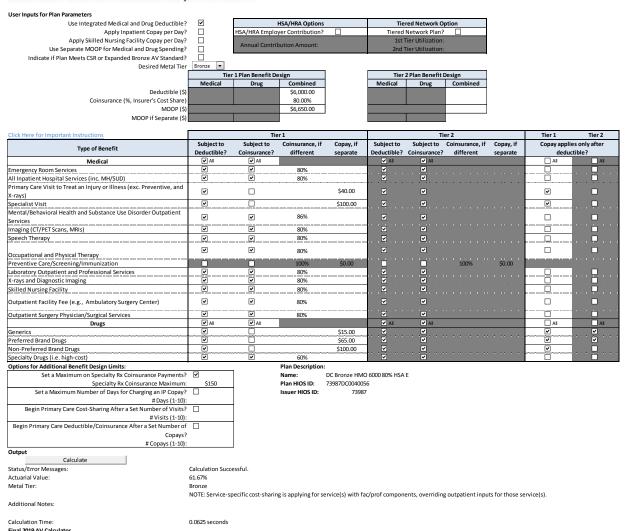
This product, DC Gold HMO 1600 100% HSAT, satisfies the HHS guidelines for a Gold plan with an Actuarial Value of 79.48%.

The Actuarial Value Calculator (AV Calculator) is designed to give an estimate of network liability for a given plan design. This build of the AV Calculator uses data from a large national commercial database to build continuance tables by metal tier.



This product, DC Silver HMO 3000 100% HSAE, satisfies the HHS guidelines for a Silver plan with an Actuarial Value of 70.16%.

The Actuarial Value Calculator (AV Calculator) is designed to give an estimate of network liability for a given plan design. This build of the AV Calculator uses data from a large national commercial database to build continuance tables by metal tier.



This product, DC Bronze HMO 6000 80% HSA E satisfies the HHS guidelines for a Bronze plan with an Actuarial Value of 61.67%.

The Actuarial Value Calculator (AV Calculator) is designed to give an estimate of network liability for a given plan design. This build of the AV Calculator uses data from a large national commercial database to build continuance tables by metal tier.

User Inputs for Plan Parameters										
Use Integrated Medical and Drug Deductible?			HSA/HRA Option:	s	Tie	red Network C	ption			
Apply Inpatient Copay per Day?			yer Contribution			Network Plan				
Apply Skilled Nursing Facility Copay per Day?						Fier Utilization				
Use Separate MOOP for Medical and Drug Spending?		Annual Contri	bution Amount:			Fier Utilization				
Indicate if Plan Meets CSR or Expanded Bronze AV Standard?					•					
Desired Metal Tier										
	Tier	1 Plan Benefit D	esign		Tier	2 Plan Benefit	Design			
	Medical	Drug	Combined		Medical	Drug	Combined			
Deductible (\$)	\$1,000.00	\$0.00								
Coinsurance (%, Insurer's Cost Share)	100.00%	100.00%								
MOOP (\$)		50.00								
MOOP if Separate (\$)	<del>+.,-</del>			-						
		!	-				-			
Click Here for Important Instructions		Tie	er 1			Т	ier 2		Tier 1	Tier 2
Town of Donnelit	Subject to	Subject to	Coinsurance, if	Copay, if	Subject to	Subject to	Coinsurance, if	Copay, if	Copay applie	es only after
Type of Benefit	Deductible?	Coinsurance?	different	separate	Deductible?	Coinsurance	different	separate	deduc	tible?
Medical	✓ All	<b>✓</b> All			✓ All	✓ All			☐ All	☐ All
Emergency Room Services	~			\$500.00	V	V			~	
All Inpatient Hospital Services (inc. MH/SUD)	V			\$0.00	V	V				
Primary Care Visit to Treat an Injury or Illness (exc. Preventive, and	<b>1</b>									]
X-rays)				\$25.00	✓	✓				
Specialist Visit				\$65.00	V	V				
Mental/Behavioral Health and Substance Use Disorder Outpatient										
Services		~	86%		✓	✓				
Imaging (CT/PET Scans, MRIs)	V			\$0.00	⊽	✓				
Speech Therapy	V			\$65.00	V	V			V	
Occupational and Physical Therapy	✓			\$65.00	✓	✓			✓	
Preventive Care/Screening/Immunization			100%	\$0.00			100%	\$0.00		
Laboratory Outpatient and Professional Services				\$15.00	 ✓				П	
X-rays and Diagnostic Imaging		<u>-</u>		\$65.00	V	V				
Skilled Nursing Facility	V	- F		\$0.00	V	V				
	<u> </u>									
Outpatient Facility Fee (e.g., Ambulatory Surgery Center)	✓			\$500.00	✓	~			~	
Outpatient Surgery Physician/Surgical Services	☑	☑	100%		V	V				
Drugs	<b>✓</b> All	<b>✓</b> All			✓ All	✓ All			☐ All	☐ All
Generics				\$10.00	V	V				<b>V</b>
Preferred Brand Drugs				\$45.00	V	V				□ < (
Non-Preferred Brand Drugs				\$85.00	_	<b>V</b>				
Specialty Drugs (i.e. high-cost)		☑	70%		V	V				
Options for Additional Benefit Design Limits:			Plan Description	1:						
Set a Maximum on Specialty Rx Coinsurance Payments?	~	1	Name:	DC Gold HMO 10	000 100% E					
Specialty Rx Coinsurance Maximum:	\$150		Plan HIOS ID:	73987DC004005	8					
Set a Maximum Number of Days for Charging an IP Copay?			Issuer HIOS ID:	73987						
# Days (1-10):										
Begin Primary Care Cost-Sharing After a Set Number of Visits?										
# Visits (1-10):	_									
Begin Primary Care Deductible/Coinsurance After a Set Number of	П									
Copays?										
# Copays (1-10):										
Output		ı								
Calculate										
Status/Error Messages:	Calculation Succe	ssful.								
Actuarial Value:	78.59%									
Metal Tier:	Gold									
mean ren		re services are n	ot subject to the	deductible and ba	ave no consv.	Any service wi	th this cost-sharing	structure is o	overed at 100% by	the nlan in the
Additional Notes:							ponents, overridi			
Additional Notes:	acaucimic range	Jeivice-	specific cost-stial	a abbiling io	. service(s) Wit	ac/prorcon	ponenta, overnur	Juchanglit		
out here. The	0.2024									
Calculation Time:	0.2031 seconds									
Final 2019 AV Calculator										

This product, DC Gold HMO 1000 100% E satisfies the HHS guidelines for a Gold plan with an Actuarial Value of 78.59%.

### Exhibit A Product Portfolio & Projected Membership Distribution

HIOS Plan-ID	Network	Plan	Metallic Tier	Actuarial Value	Exchange Offering	Projected Membership Distribution
73987DC0040017	HMO	DC Gold HMO 70% T	Gold	81.89%	Yes	19.12%
73987DC0040021	HMO	DC Gold HMO 500 90% E	Gold	79.35%	Yes	19.12%
73987DC0040029	HMO	DC Silver HMO 3000 100% HSA E	Silver	70.16%	Yes	3.24%
73987DC0040046	HMO	DC Gold HMO 1600 100% HSA T	Gold	79.48%	Yes	19.12%
73987DC0040056	HMO	DC Bronze HMO 6000 80% HSA E	Bronze	61.67%	Yes	17.04%
73987DC0040057	HMO	DC Silver HMO 4500 80% E	Silver	71.85%	Yes	3.24%
73987DC0040058	HMO	DC Gold HMO 1000 100% E	Gold	78.59%	Yes	19.12%

#### Exhibit E-2 Calculation of Plan Adjusted Index Rates and Calibrated Plan Adjusted Index Rates

										= Product (Columns 1-6)					= Product (Columns 8-11)	= (7) x (12)	= (7) / (1)
HIOS ID	Plan Name	Metal Tier	Membership	Market Adjusted Index Rate	AV & Cost Sharing	Distribution & Admin	Network & UM	Benefits in addition to EHBs	Impact of Eligibility (CAT)	Plan Adjusted Index Rate	Tobacco Calibration Factor	Age Calibration Factor	Geography Calibration Factor	Trend Factor	Calibration Factor	Calibrated Plan Adjusted Index Rate	AV Pricing Value
73987DC0040017	DC Gold HMO 70% T	Gold	19.12%	\$531.12	0.851	1.256	1.000	1.001	1.000	568.38	1.000	1.022	1.000	0.946	0.966	549.03	1.070
73987DC0040021	DC Gold HMO 500 90% E	Gold	19.12%	\$531.12	0.883	1.256	1.000	1.001	1.000	589.43	1.000	1.022	1.000	0.946	0.966	569.36	1.110
73987DC0040029	DC Silver HMO 3000 100% HSA E	Silver	3.24%	\$531.12	0.712	1.256	1.000	1.001	1.000	475.70	1.000	1.022	1.000	0.946	0.966	459.51	0.896
73987DC0040046	DC Gold HMO 1600 100% HSA T	Gold	19.12%	\$531.12	0.886	1.256	1.000	1.001	1.000	591.84	1.000	1.022	1.000	0.946	0.966	571.69	1.114
73987DC0040056	DC Bronze HMO 6000 80% HSA E	Bronze	17.04%	\$531.12	0.526	1.256	1.000	1.001	1.000	351.11	1.000	1.022	1.000	0.946	0.966	339.16	0.661
73987DC0040057	DC Silver HMO 4500 80% E	Silver	3.24%	\$531.12	0.655	1.256	1.000	1.001	1.000	437.77	1.000	1.022	1.000	0.946	0.966	422.86	0.824
720970/00/0059	DC Gold HMO 1000 100% E	Gold	10.120/	\$521.12	0.002	1 256	1.000	1.001	1.000	602.70	1.000	1.022	1.000	0.046	0.066	592.27	1 125

#### Unique Plan Design - Issuer Actuarial Value Supporting Documentation and Justification

DC State: Plan Year: 2019 HIOS Issuer ID: 73987 **HIOS Product Ids:** 73987DC004

**HIOS Plan Ids:** 73987DC0040017 73987DC0040056

73987DC0040021 73987DC0040057 73987DC0040029 73987DC0040058

73987DC0040046

#### 1) Justification for use of Issuer AV:

Per 156.135, the AV must be certified by member of the American Academy of Actuaries using generally accepted actuarial principles and methodologies. There are 3 types of certification:

(1) Option 1 - Certify that the plan was entered correctly and does not vary materially from standard options entered

(2) Option 2 - Certify that entries into the calculator were modified to reflect the plan appropriately [156.135.(b).(2)]

(3) Option 3 - Used the calculator for provisions that fit and made adjustment for plan design features that deviate outside of calculator [156.135.(b).(3)]

Aetna benefit plans were analyzed vs the AVC to determined when Option 2 and/or Option 3 vs Option 1 certification was necessary. Four underlying calculators were built to support population of the Mental Health OP, Specialist OV, ER, and Rx generic rows in the AVC. These all support Option 2 certifications, but only the calculators used are referenced below. A separate calculator was used for plans with True Individual Family (TIF) deductibles in support of Option 3. Again, only if the calculator was used would it be referenced below. In addition, a 0.9999 factor is applied to the average coinsurance in row 11 for most plans. While not materially impacting the entered benefit value, this methodology prevents the OP facility/physician splitting methodology from being invoked which we do not believe is appropriate for our benefit plans. The output from this consistently applied process reflects our certified Actuarial Values

#### 2) Regulatory permitted alternate method used:

(3) Option 3 - Used calculator for provisions that fit and made adjustment for plan design features that deviate outside of calculator [156.135.(b).(3)]

#### 3) Confirmation that only in-network cost sharing including multitier networks, was considered:

Confirmed. Only in-network cost sharing information was used.

#### 4) Description of standardized plan population data used:

Detail of data used for each of the subcalculators is described below in items 5 & 6. All data was based on either the AVC continuance tables, or a national data set which is representative of the SG population

### 5) If the method described in 156.135.(b).(2) was used, description of how the benefits were modified to fit the parameters of the AV calculator:

#### 6) If the method described in 156.135.(b).(3) was used, description of the data and method used to develop the adjustments:

For plans with a TIF deductible, the average change in paid to allowed due to this feature was determined based on internal cost data and a SG appropriate distribution of single vs family members. That process produces an additive adjustment to the AV obtained via the methodology described above in support of 156.135.(b).(2) certifications.

The development of the actuarial value was determined in accordance with the ASOPs established by the ASB and with applicable laws and regulations.

This analysis was conducted by a member of the American Academy of Actuaries that meets the Qualification Standards for Actuaries Issuing Statements of Actuarial Opinion in the United States promulgated by the American Academy of Actuaries, and has the education and experience necessary to perform the work.

The certifying actuary is an employee of Aetna.

This certification supports plans offered in the Small Group market.

Metal levels were appropriately assigned based on applicable law.

Actuary Signature:

Actuary Printed name: Regis Murayi, FSA MAAA

Date: 06/01/2018

# RATE FILING REQUIREMENTS INDIVIDUAL AND SMALL GROUP PLANS SOLD ON DC HEALTH LINK CHECK-LIST

INSTRUCTIONS: Include all required elements in the table below with the filed rates. The data elements listed in the Actuarial

Memorandum should be consistent with the cover letter, if applicable.

rm Numbers	State the purpose of the filing. Identify the applicable law. List the proposed changes to the base rates and rating factors, and provide a general summary.  Form numbers should be listed in the actuarial memorandum.	Has the Data Element Been Included? Yes	Location of the Data Element  DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 1
rm Numbers	proposed changes to the base rates and rating factors, and provide a general summary.	Yes	
OS	Form numbers should be listed in the actuarial memorandum.	1	
		Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 11
Added ID	The HIOS product ID should be listed in the actuarial memorandum.	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 1
	The requested effective date of the rate change. For filings effective 1/1/2018 and later, follow filing due date requirements.	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 1
nrket	Indicate whether the products are sold in the individual or small employer group market.	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 1
	Indicate whether the forms are open to new sales, closed, or a mixture of both, and whether the forms are grandfathered, non-grandfathered, or a mixture of both.	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 1
	Include a basic description of the benefits of the forms referenced in the filing and the metal level of each plan design.	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 1-2
Data Element	Requirement Description	In	dividual and Small Group
	•       •       •         •	Has the Data Element Been Included?	Location of the Data Element
/ Value	Provide the actuarial value of each plan design using the AV calculator developed and made available by HHS.	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 1-2, Exhibit A
quested	The weighted average rate increase being requested, incremental and year-over-year renewal. The weights should be based on premium volume. In the small group market, please also provide weighted average rate increase requested for 2017Q1 over 2016Q1; etc.	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 2
quested	The maximum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 2
quested	The minimum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 2
	The absolute maximum year-over-year renewal rate increase that could be applied to a policyholder, including demographic changes such as aging.	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 2
crease for a Year	Calculate the average renewal rate increase, weighted by written premium, for renewals in the year ending with the effective period of the rate filing. The calculation must be performed for each HIOS	Yes	DC Small Group Actuarial Memorandum - AH 1Q19.doc - pg 2
	product ID.		
n / req	tus of Forms  Data Element  Value  Parage Rate Increase quested  Animum Rate Increase quested  Animum Rate Increase quested  Animum Rate Increase quested  Animum Rate Increase quested	Indicate whether the products are sold in the individual or small employer group market.  Indicate whether the forms are open to new sales, closed, or a mixture of both, and whether the forms are grandfathered, non-grandfathered, or a mixture of both.  Include a basic description of the benefits of the forms referenced in the filing and the metal level of each plan design.  Data Element  Requirement Description  Value  Provide the actuarial value of each plan design using the AV calculator developed and made available by HHS.  The weighted average rate increase being requested, incremental and year-over-year renewal. The weights should be based on premium volume. In the small group market, please also provide weighted average rate increase requested for 2017Q1 over 2016Q1; etc.  Eximum Rate Increase  The maximum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)  The minimum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)  The minimum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)  The absolute maximum year-over-year renewal rate increase that could be applied to a policyholder, including demographic changes such as aging.  Calculate the average renewal rate increase, weighted by written premium, for renewals in the year ending with the effective period of	Indicate whether the products are sold in the individual or small employer group market.  In Indicate whether the forms are open to new sales, closed, or a mixture of both, and whether the forms are grandfathered, non-grandfathered, or a mixture of both.  Include a basic description of the benefits of the forms referenced in the filing and the metal level of each plan design.  Poata Element  Requirement Description  In Has the Data Element Been Included?  Value  Provide the actuarial value of each plan design using the AV calculator developed and made available by HHS.  The weighted average rate increase being requested, incremental and year-over-year renewal. The weights should be based on premium volume. In the small group market, please also provide weighted average rate increase requested for 2017Q1 over 2016Q1; etc.  The maximum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)  The minimum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)  The minimum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)  The minimum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographics of the covered members.)  The minimum rate increase that could be applied to a policyholder based on changes to the base rate and rating factors, incremental and year-over-year renewal. (Does not include changes in the demographic changes such as aging.  Yes

			Has the Data Element Been Included?	Location of the Data Element
13	Rate Change History	Rate change history of the forms referenced in the filing. If nationwide experience is used in developing the rates, provide separately the rate history for District of Columbia and the nationwide average rate history.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 2-3
14	Exposure	Current number of policies, certificates and covered lives.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 3
15	Member Months	Number of members in force during each month of the base experience period used in the rate development and in each of the two preceding twelve-month periods.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 3
16	Past Experience	Provide monthly earned premium and incurred claims for the base experience period used in the rate development and each of the two preceding twelve-month periods.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 3, 11
17	Index Rate	Provide the index rate.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 3
17.1	Rate Development	Show base experience used to develop rates and all adjustments and assumptions applied to arrive at the requested rates. For less than fully credible blocks, disclose the source of the base experience data used in the rate development and discuss the appropriateness of the data for pricing the policies in the filing.		DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 3-5
18	Credibility Assumption	If the experience of the policies included in the filing is not fully credible, state and provide support for the credibility formula used in the rate development.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 5
19	Trend Assumption	Show trend assumptions by major types of service as defined by HHS in the Part I Preliminary Justification template, separately by unit cost, utilization, and in total. Provide the development of the trend assumptions.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 5-6
20	Cost-Sharing Changes	Disclose any changes in cost sharing for the plans between the base experience period for rating and the requested effective date. Show how the experience has been adjusted for cost-sharing changes in the rate development. Provide support for the estimated cost impact of the cost-sharing changes.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 6
21	Benefit Changes	Disclose any changes in covered benefits for the plans between the base experience period for rating and the requested effective date. Show how the experience has been adjusted for changes in covered benefits in the rate development. Provide support for the estimated cost impact of the benefit changes.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 6, Exhibit E-2
Number	Data Element	Requirement Description	In Has the Data Element Been Included?	dividual and Small Group  Location of the Data Element

			Been Included?	
rumber	Data Element	Requirement Description	Has the Data Element	Location of the Data Element
Number	Data Element	premium and projected claims (if not provided in the rate development section). If the loss ratio falls below the minimum for the subset of policy forms in the filing, show that when combined with all other policy forms in the market segment in District of Columbia, the loss ratio meets the minimum.  Requirement Description		dividual and Small Group
28	Medical Loss Ratio (MLR)	Demonstrate that the projected loss ratio, including the requested rate change, meets the minimum MLR. Show the premium, claims, and adjustments separately with the development of the projected	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 7, Exhibit 6
27	Taxes and Licensing or Regulatory Fees	Show the amount of taxes, licenses, and fees subtracted from premium in the denominator of your medical loss ratio calculation(c). Show that the amount is consistent with the most recently filed Supplemental Health Care Exhibit or provide support for the difference.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 7, Exhibit 6
Number	Data Element	Requirement Description	Individual/and Small ( Has the Data Element Been Included?	
26	Administrative Costs of Programs that Improve Health Care Quality	Show the amount of administrative costs included with claims in the numerator of the MLR calculation . Show that the amount is consistent with the most recently filed Supplemental Health Care Exhibit or provide support for the difference.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 7
25	Claim Reserve Needs	Provide the claims for the base experience period separately for paid claims, and estimated incurred claims (including claim reserve). Indicate the incurred period used for the base period. Indicate the paid-through date of the paid claims, and provide a basic description of the reserving methodology for claims reserves and contract reserves, if any. Provide margins used, if any.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 7
24	Distribution of Rate Increases	Anticipated distribution of rate increases due to changes in base rates, plan relativities, and rating factors. This need not include changes in demographics of the individual or group.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 7, Exhibit A-1
23.1	Wellness Programs	Describe any wellness programs (as defined in section 2705(j) of the PHS Act) included in this filing.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 7
23	Rating Factors	Provide the age and other rating factors used. Disclose any changes to rating factors, and the minimum, maximum, and average impact on policyholders. Provide support for any changes.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 6-7, Exhibit 3, Exhibit 7, Exhibit 11
22	Plan Relativities	For rate change filings, if the rate change is not uniform for all plan designs, provide support for all requested rate changes by plan design. Disclose the minimum, maximum, and average impact of the changes on policyholders.  For initial filings, provide the derivation of any new plan factors.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 6, Exhibit E-2

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34 Number	Other  Data Element	Any other information needed to support the requested rates or to comply with Actuarial Standard of Practice No. 8.  Requirement Description	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 9 dividual and Small Group
33	Any Other Relevant Factors Within and Outside the State	Show any other relevant factors that have been considered in the development of the proposed rates. Demonstrate how any related assumptions were derived. Show how these assumptions have changed from prior filings, and provide support for any change.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 8
32	Past and Prospective Expenses	Indicate the expense assumptions used in the development of proposed rates. Demonstrate how this assumption was derived. Show how this assumption has changed from prior filings, and provide support for any change.  Provide the assumed administrative costs in the following categories:  Salaries, wages, employment taxes, and other employee benefits  Commissions  Taxes, licenses, and other regulatory fees  Cost containment programs / quality improvement activities  All other administrative expenses  Total	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 8
Number	Data Element	Requirement Description	Individual and Small ( Has the Data Element Been Included?	Location of the Data Element
31	A Reasonable Margin for Reserve Needs	Show the assumed Margin for Reserve Needs used in the development of proposed rates. Margin for Reserve Needs includes factors that reflect assumed contributions to the company's surplus or the assumed profit margin. Demonstrate how this assumption was derived, how the assumption has changed from prior filings, and provide support for changes. If the assumption for Qualified Health Plans exceeds 3% as assumed in the risk corridor formula, justify the excess in light of the company's surplus position.		DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 8, Exhibit 5
30	Past and Prospective Loss Experience Within and Outside the State	Indicate whether loss experience within or outside the state was used in the development of proposed rates. Provide an explanation for using loss experience within or outside the state.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 8
29	Risk Adjustment	Provide rate information relating to the Risk Adjustment program. Information should include assumed Risk Adjustment user fees, Risk Adjustment PMPM excluding user fees and assumed distribution of enrollment by risk score, plan, and geographical area. Provide support for the assumptions, including any demographic changes. Provide information/study on the development of risk scores and Risk Adjustment PMPM. Provide previous year-end estimated risk adjustment payable or receivable amount and quantitative support for the amount.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 8

35	Actuarial Certification	Signed and dated certification by a qualified actuary that the anticipated loss ratio meets the minimum requirement, the rates are reasonable in relation to benefits, the filing complies with the laws and regulations of the District of Columbia and all applicable Actuarial Standards of Practice, including ASOP No. 8, and that the rates are not unfairly discriminatory.	Yes	DC Small Group Actuarial Memorandum - AHI 1Q19.doc - pg 9
36	Part I Preliminary Justification (Grandfathered Plan Filings)	Rate Summary Worksheet Provide this document with all Grandfathered plan filings. <b>Provide in Excel and PDF format.</b>	N/A	N/A
36.1	Unified Rate Review Template (Non- Grandfathered Filings)	Unified Rate Review Template as specified in the proposed Federal Rate Review regulation. Provide this document with all Non-Grandfathered plan filings. <b>Provide in Excel and PDF format.</b>	Yes	Supporting Documentaion
37	Part II Preliminary Justification	Written description justifying the rate increase as specified by 45 CFR § 154.215(f). Provide for <i>all</i> individual and small employer group filings (whether or not they are "subject to review" as defined by HHS).	Yes	Supporting Documentation
38	DISB Actuarial Memorandum Dataset	Summarizes data elements contained in Actuarial Memorandum. Provide this document with all Non- Grandfathered plan filings.  Provide in Excel format only.	Yes	Supporting Documentation
39	District of Columbia Plain Language Summary	Similar to the Part II Preliminary Justification, this is a written description of the rate increase as specified by 45 CFR § 154.215, but as a simple and brief narrative describing the data and assumptions that were used to develop the proposed rates. Provide this document for all individual and small employer group filings.	Yes	Supporting Documentation
40	Summary of Components for Requested Rate Change	DISB will require that issuers provide a chart listing a) any and all components of requested rate changes from the prior year; b) a quick summary/explanation of the change; and c) the actual percentage impact of the change for each component, such that the total for all components listed equals the total percentage change requested for the plan year.	Yes	Supporting Documentation
Number	Data Element	Requirement Description	In	dividual and Small Group
			Has the Data Element Been Included?	Location of the Data Element
41	CCIIO Risk Adjustment Transfer Elements Extract (RATE 'E')	Received directly from CCIIO; this report should be completed and submitted by the set deadline for QHP submissions, or by April 30th of the current year, whichever is first.	Yes	Supporting Documentation
42	Additional Requirements for Stand-Alone Dental Plan Filings	Provide the following for stand-alone dental plan filings:  • Identification of the level of coverage (i.e. low or high), including the actuarial value of the plan determined in accordance with the proposed rule;  • Certification of the level of coverage by a member of the American Academy of Actuaries using generally accepted actuarial principles; and  • Demonstration that the plan has a reasonable annual limitation on cost-sharing.	N/A	N/A

### CERTIFYING SIGNATURE

e .	rganization submitting this rate filing attests that all items contained in in the filing to the best of the company's ability.	
Diane S. Anderson		Diane S. anderson
(Print Name)		(Signature)